

Dr. RAJEEV MATHEW

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SYNOPSIS

- ❖ More than **15 years** of rich experience in Training International **Business/Foreign Trade professionals**.
- ❖ Trained More than **70 Trade operations and logistics Students for ICICI Bank, HDFC Bank and Royal Bank of Scotland (RBS), Kuehne & Nagel, DB Schemers, DSV (Air & Sea), All Cargo, Jeena Logistics, Safexpress, GATI, TCI & FIEO.**
- ❖ Master's in Foreign Trade **MFT** from Devi Ahiliya University Indore (M.P) with **71 % in 2004.**
- ❖ Attended workshop on Export-Import Procedures & documentation organized by **Federation of Indian Export Organization on 31ST July, 2015.**
- ❖ Attended Updating sessions on recently issued RBI's Master Circulars related **to exports organized by Federation of Indian Export Organization on 29TH& 30THJuly, 2015.**
- ❖ Attended International Handicraft Trade Fair Organized by Export Promotion Council of Handicraft Partially Sponsored by **IIF OVERSEASE PVT.LTD** held in Greater Noida in the month of Oct 2010.
- ❖ Attended International Garment Trade Fair Organized by Apparel Export Promotion Council Partially Sponsored by **IIF OVERSEASE PVT.LTD** held in Delhi in the month of Oct 2009 and July 2010.

Core Skills

- ❖ Well versed with Letter of Credit, its types and problems associated with L/C during international Transactions.
- ❖ **Mock Interviews & GD preparations** of logistic companies for IB students.
- ❖ **Development of Course Curriculum** of International Business Specialization.
- ❖ **Moderator for Panel discussion** in International Business Conclave.
- ❖ Coordinated various **guest lecturers** from logistics & Export Houses.
- ❖ Training in various ports of our country such as **kandla, Mundra, Bombay, Calcutta, Nava Shiva and Vishakhapatnam Port.**
- ❖ Assist In **Summer Training** in Logistics Companies.
- ❖ Taking **GD & PI for admissions.**
- ❖ An Out-Of-The-Box thinker with skills in devising effective strategies.
- ❖ Excellent communication and **people management skills** through managing multi skilled teams.
- ❖ Excellent Customer Relationship Management skills.

Subjects Handled

Export Import Documentation & Policy
International Logistics Management
WTO & Regional Economic Grouping
International Marketing
Thrust Product & Thrust Marketing
Intellectual Property Rights
Emerging New Markets & Potential
Indias Foreign Trade
Global Business Environment
International Business.
Entrepreneurship
Legal Aspects of Business.
Business Communication
PDP

Professional Background

- ❖ **Designation – Associate Professor – International Business.**
Since Oct 2019 till July 5, 2020 date with GL Bajaj Institute of Management & Research.
- ❖ **Designation – Assistant Professor – International Business.**
Since July, 2017 to July, 2019 with Institute of Management Studies, Ghaziabad
- ❖ **Designation – Assistant Professor – International Business.**
From June, 2015 to June, 2017 Fortune Institute of International Business, New Delhi.
- ❖ **Designation- Assistant Professor- IB & General Management.**
Since Feb 2011- Feb 2015 with Accurate Institute of Management & Technology, Greater Noida.
- ❖ **Designation- Senior Lecturer - Employer –MIST location - Indore**
Oct 2009 –Jan 2011 with Malwa Institute of Science & Technology, as Senior Lecturer for – **General Management & Marketing.**
- ❖ **Designation- Senior Lecturer - Employer –IISCS & RSCM location - Indore**
January 2007 – Sep 2009 with Indore Indira School of career studies & Renaissance School of Commerce &management, as HOD-Asst Prof for- **IB.**
- ❖ **Designation- Asst Prof- Employer –IIFTR location – Indore**
July 2005– Dec 2006 with International Institute of Foreign Trade & Research as Asst Prof for – **Foreign Trade.**
- ❖ **Designation- Lecturer - Employer –IPS location – Indore**
July 2004- June 2005 with IPS Academy as a Lecturer for-**Foreign Trade.**

I hereby declare that the information furnished above is true to the best of my Knowledge

Place: Delhi

RAJEEV MATHEW

