

MANDATORY DISCLOSURES

S No	Particulars	Details
1	Name of the Institution	Jaipuria School of Business Block B, Shakti Khand IV Indirapuram, Ghaziabad-201014 Ph. No.: +91 120 4881100
2	Name and address of the Society/Trust/ Company	Seth Anandram Jaipuria Education Society Sector 14 C, Vasundhara, Ghaziabad, Uttar Pradesh, 201014
3	Name and Address of the Director	Dr. Rajiv R. Thakur, Director JAIPURIA SCHOOL OF BUSINESS Block B, Shakti Khand IV Indirapuram, Ghaziabad-201014 Mobile No: 9818078355 Ph. No.: +91 120 4881101 Email Id: director@jaipuria.edu.in
4	Name of the affiliating University	Not applicable
5	Governance	BOG Director Committees Advisory Academic Council Faculty Council
6		<u>Vision Mission Objectives PEOs POs</u>

NBA Accreditation Status		
1	Programmes / Courses Accredited	The Post Graduate Diploma in Management (PGDM) is under applied stage with registration no. 4189-15/10/2019
2	Applied for Accreditation	Applied but visit not happened
	A. Applied but visit no happened	

B.	Visit happened but result awaited
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NAAC Accreditation Status		
1	Programmes / Courses Accredited	Not Applicable
2	Applied for Accreditation	
	A. Under Process	
	B. Visit happened but result awaited	

LIST OF BOARD OF GOVERNORS

Name	Designation
Shri Shishir Jaipuria	Chairman, Seth Anandram Jaipuria Group of Educational Institutions & Chairman, FICCI Arise
Mr. Vinod Malhotra	IAS (Retd.) Advisor Jaipuria Group of Educational Institutions
Mr. Suresh Singhvi	Director (Finance) Ginni Filaments
Dr. D.P. Goyal	Director IIM, Shillong
Dr. Y.V. Verma	IIT Kharagpur, Ph.D CEO, ONIDA, COO/Director LG India Group Head HR, Jindal Group
Mr. Sanjeev Shriya	Founder Owner Smart Chip Ltd.Delhi
Mr. Pulkrit Trivedi	Director Google Pay India Delhi
Dr. Rupa Manjari Ghosh	Formerly, Vice Chancellor Shiv Nadar University, Noida
Dr. Rajiv R. Thakur	Director General, Jaipuria School of Business
Dr. Tapan Kumar Nayak	Dean-Academics & Professor of Economics, Jaipuria School of Business

Prof. K.P. Kanchana	Assistant Professor Jaipuria School of Business Ghaziabad
Alumni Member, JSB	
Representative of AICTE	Regional Officer NRO, AICTE, Kanpur
Nominee of State Govt. Govt. of U.P	

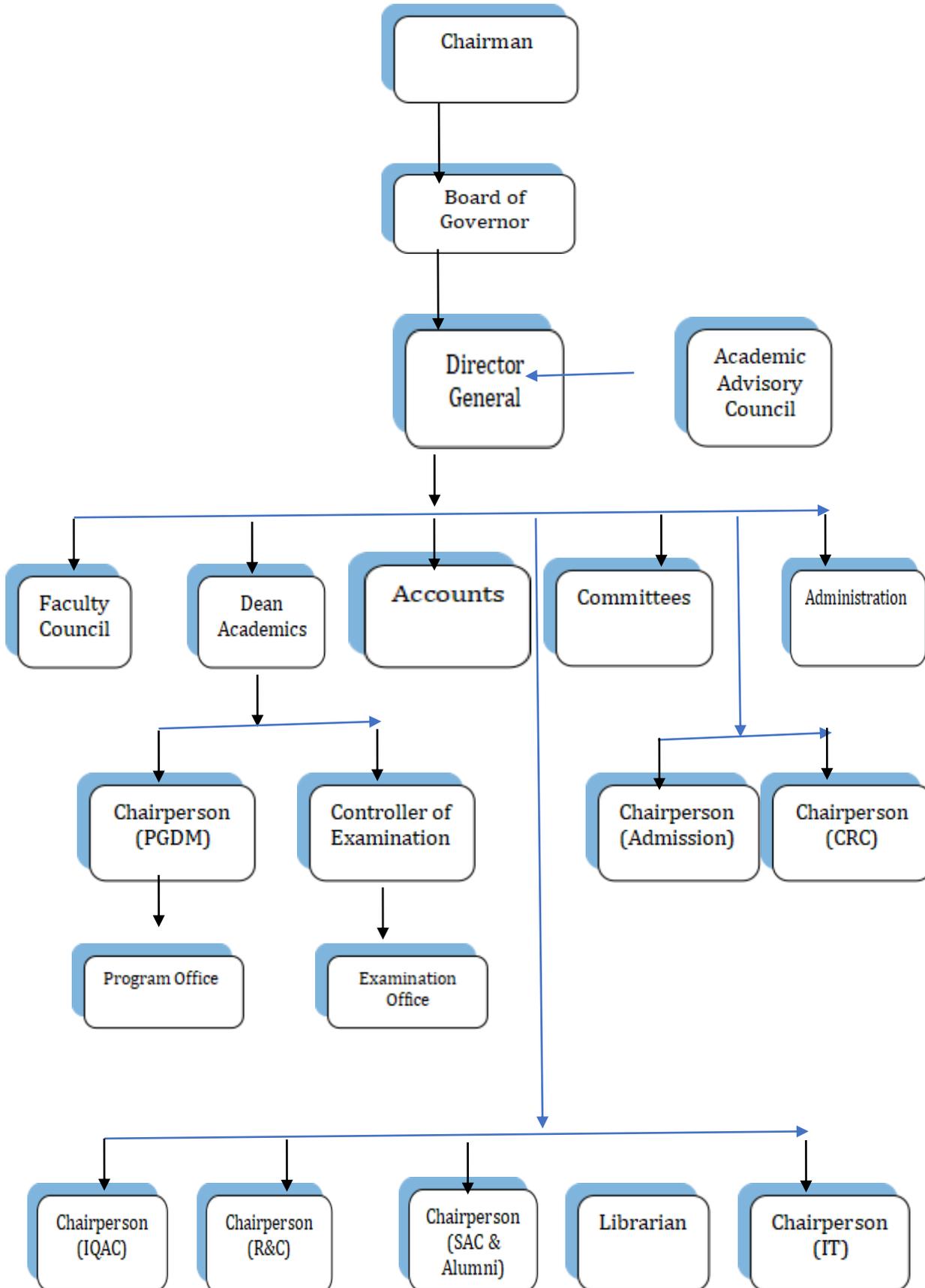
LIST OF ACADEMIC ADVISORY COUNCIL MEMBERS

Name	Designation
Dr. Rajiv R. Thakur - Chairperson	Chairman AAC Jaipuria School Of Business
Dr. Tapan K. Nayak	Member Secretary AAC Dean Academics Jaipuria School of Business
Prof. B.B. Bhattacharya	Ex Dean, IIFT Delhi Professor of IB
Dr. Sameer Anand	Professor of Operations Shaheed Sukhdev College of Business Studies, DU
Mr. Abheek Barua	Chief Economist HDFC Bank, Gurugram
Mr. Om Prakash Hisaria	Sr. Vice President (Strategy) Reliance Industries Ltd.
Dr. Vijay Sardana	Advocate (Legal/IB/ Supreme Court of India)
Dr. Ajay Pandit	Former Professor (Strategy & GM) FMS, University of Delhi
Prof. Rajiv K. Srivastava	Professor of Operations Lucknow
Prof. Prakash Singh	Professor of Finance Lucknow
Prof. Sanjeev Prashar	Professor of Marketing IIM, Raipur

Mr. Kakaseeri Krishnan	Executive Director (BFSI) Retd.)
Mr. Shishir Vyas	Digital & Financial Services Innovator United Kingdom
Prof. Sanjiva Shankar Dubey	(Formerly IBM & Tata)Professor of Analytics BIMTECH, Greater Noida
Mr. Vivek Nanda	Corporate Leader/ Motivational Speaker/ Student Mentor Ex.National Head Sharp Business
Dr. V. Chandra	Professor of Business Communication New Delhi
Dr. R.P. Saxena	Professor of Marketing IMT, Dubai
Dr. Sanjay Singh	Professor of HR&OB Maynooth University Maynooth, Ireland
Prof. Deepak Tandon	Professor of Finance & Accounting, IMI, New Delhi
Dr. Bikramjit Rishi	Professor of Marketing Shiv Nadar University
Mr. S. Ramaswamy	ED (Retd.), IOCL Professor of Operations
Mr. Amitabh Jha	Addl. General Manager (HR) BHEL, Noida
Dr. Subrat Kumar	CEO, People Labs Pvt. Ltd. Noida
Dr. Siddharth Verma	Professor of Operations & QT IMI, New Delhi
Prof. Sushil	Professor of Strategy Delhi
Mr. Vineet Aurora	Group Business Manager Ingram Micro, Gurugram

Mr. Sunil Pant	Ex CEO Institute of Insolvency Professionals of ICAI Mumbai
Dr. Satish Kumar	Associate Professor MNIT Jaipur
Prof. Santosh Rangnekar	Professor, DOMS Roorkee
Mr. Kamalendu Bali	Director-Solutions Concentrix, New Delhi
Dr. Ashok Kumar Sangwan	Head - Cost of Delivery Wipro Ltd.
Dr. Runa Maitra	Founder & Director People Talent International New Delhi
Prof. Prof. Himanshu Manglik	Adjunct Professor ((Marketing) Jaipuria School of Business
Dr. Nitin Kr. Saxena	Professor of Marketing Jaipuria School of Business
Prof. Sapna Jain	Professor of Finance Jaipuria School of Business
Dr. Lalit Sharma	Associate Professor of Analytics, Jaipuria School of Business
Prof. Saloni Chitkara	Associate Professor- Operations Jaipuria School of Business

ORGANIZATIONAL CHART AND PROCESSES



S. No	Activity Details	Yes/No
1	Nature and Extent of involvement of Faculty and students in academic affairs/improvements	Yes
2	Mechanism/ Norms and Procedure for democratic/ good Governance	Yes
3	Student Feedback on Institutional Governance/ Faculty performance	Yes
4	Grievance Redressal mechanism for Faculty, staff and students	Yes
5	Establishment of Anti Ragging Committee	Yes
6	Establishment of Online Grievance Redressal Mechanism	Yes
7	Establishment of Grievance Redressal Committee in the Institution and Appointment of OMBUDSMAN by the Institute	Yes
8	Establishment of Internal Complaint Committee (ICC)	Yes
9	Establishment of Committee for SC/ ST	Yes
10	Internal Quality Assurance Cell	Yes

PROGRAMS

Name of the Program approved by AICTE	Status of accreditation	Total no. of courses	No. of courses for which applied for accreditation	Status of accreditation Primary/ Applies for SAR & results awaited	No. of Seats	Duration
PGDM	Applied	01	01		180	2 years

LIST OF FACULTY COUNCIL MEMBERS

Sr. No	Name	Qualification	Designation	Specialization	Date of Joining
1	Dr. Rajiv R Thakur	PhD	Director	General Management	04/04/2022
2	Dr. Tapan Kumar Nayak	Ph.D	Professor & Dean Academics	Economics	12/01/2021
3	Himanshu Manglik	MBA, MA (Eco)	Adjunct Professor	Marketing	18-Jul-22
4	Nitin Kumar Saxena	MBA, PhD	Professor	Marketing	8-01-2018
5	KP Kanchana	PGDM, UGC Net, Pursuing PhD	Assistant Professor	HR & OB	24-06-2019
6	Lalit Sharma	MCA, PhD	Associate Professor	Business Analytics	07-07-2021
7	Rajeev Mathew	PhD, MFT	Associate Professor	IB & Logistics	19-07-2021
8	Saloni Chitkara	M. Phil (Mathematics) Pursuing PhD	Associate Professor	Operations	01-04-2022

9	Aanchal Singh	M.Com, PhD.	Assistant Professor	Financial Management	11-07-2022
10	Anjali Khanna	PGDM	Associate Professor	Human Resource	01-12-2017
11	Bikram Agarwal	CA, B. Com.	Associate Professor	Financial Management	01-12-2017
12	Tapse De	MA (Eng), B.Ed., BJMC	Assistant Professor	Business Communication	01-03-2021
13	Manish Kumar	MCA., B.Sc.	Assistant Professor	Information Technology	01-04-2021
14	Vivek Nanda	PGDM, PGDCA	Adjunct Professor	Marketing	11-07-2022
15	Charu Sharma	PGDM	Assistant Professor	Human Resource	18-07-22
16	Subrat Kumar	Ph.D, PGDBM	Adjunct professor	Human Resource	11-07-2022
17	Sapna Jain	CA, M. Com.	Professor	Finance	17-10-2022
18	Sahil Gupta	PhD	Associate Professor	Marketing	28-09-2022
19	Soni Sharma	PhD	Associate Professor	Business Communication	02-01-2023
20	Ravi Gupta	MBA	Assistant Professor	Marketing	4-01-2021

Permanent Faculty: Student Ratio

18.95

Number of Faculty employed and left during the last three years

Year	No. of Faculty Employed	No. of Faculty Left
2022	8	6
2021	5	3
2020	3	2

PLACEMENT FACILITIES

Campus placement in last three years with minimum salary, maximum salary and average				
Batch	Min Salary	Max Salary	Median Salary	Average
2020-22	3.0 Lakhs PA	8.5 Lakhs PA	6.0 Lakhs PA	6.06 Lakhs PA
2019-21	3.0 Lakhs PA	10 Lakhs PA	4.5 Lakhs PA	5.46 Lakhs PA
2018-20	2.9 Lakhs PA	12.4 Lakhs PA	4.5 Lakhs PA	4.73 Lakhs PA
Foreign University(s) and being run in the same Campus along with status of their AICTE approval. If there is Foreign Collaboration, give the following details			Not Applicable	

LIST OF COMPANIES WHERE OUR BATCH (2021-23) IS PLACED

1	Berger Paints	FMCG
2	Wipro for Blackstone	Consulting
3	Protoviti	Consulting
4	Infoedge (Naukri.com)	Consulting
5	Savex Technologies pvt.ltd	IT
6	Khimji Ramdas	FMCG
7	Archur & Bull	Consulting
8	Athena	Research
9	Regalo Kitchens	Consumer Durable
10	Jaro Education	Edtech
11	Ameriprise India LLP	Consulting
12	Acuity Knowledge Partner	Consulting
13	Posist Technology	Consulting
14	Bharti Airtel	Telecom
15	Axis Bank	Banking
16	Phronesis Partners	Research
17	Viraaj Ventures	Consulting
18	IndiaMart Intermesh	Ecommerce

19	ISFC(Indian School Finance Company)	NBFC
20	Nobrokerhood	Service
21	Posterity Consulting	Consulting
22	Buyerforesight	Consulting
23	RedBus	Ecommerce
24	Federal Bank	Banking
25	Cafe Coffee Day	FMCG
26	Online 24X7	IT
27	Godrej & Boyce	FMCG
28	Piramal Group	NBFC
29	GIST	Consulting
30	Crompton Greaves	Manufacturing
31	Ajay Industrial Ltd	Manufacturing
32	TCI Ltd	Manufacturing
33	Dabur India Ltd	FMCG
34	Malabar Gold & Diamonds	Retail
35	SEC Communication	IT
36	HDB Finance	NBFC
37	WNS	Consulting

38	S& P Global	Consulting
39	Daloopa	Consulting
40	Satguru Travel	Travel
41	First Meridian	Consulting
42	ICICI Prudential	Insurance
43	Axis Mutual Fund	Banking
44	Media 24X7	Media
45	Bandhan Bank	Banking
46	Team Computers	IT
47	HDBFS-Collection	Banking
48	TPCI	Logistics
49	v5 Global Solution	Consulting
50	ESAF Bank	Banking
51	FCB Group	Consulting

ADMISSION PROCEDURE

Admission Procedure - Mention the admission test being followed, name and address of the Test Agency and its URL (website)

S. No.	Admission Test	Test Agency	URL
1.	CAT	IIM	https://www.catiim.in
2.	XAT	XLRI	https://www.xlri.edu
3.	CMAT	NTA (AICTE)	https://cmat.nta.nic.in
4.	MAT	AIMA	https://mat.aima.in
5.	ATMA	AIMS	https://www.ataais.com

No of Seats Sanctioned & Year of Approval

S. No	No of Seats	Approval Year
1	180	2020
2	180	2021

No of Students admitted/Enrolled (category wise last 3 Years)

Category	2022-24	2021-23	2020-22
General	132	84	52
SC	2	1	3
ST	-	-	-
OBC	19	17	16
TOTAL	153	110	71

No. of Applicants: Total no. of student's application received -

2814

Results of Admission Under Management seats/Vacant seats- Nomanagement quota

Calendar for Admissions

Last Date of Application	
Last date of submission of applications	18 th Sept 2023
Release of Admission Offer	From 5th April 2023 Onwards
Date of Acceptance by the candidate	Within 15 days of admission offer
Last Date of Closing of Admissions	30 th Sept 2023
Starting of Admission Session	1 st April 2023
Waiting List on Expiry of Main List	Based on acceptance of admission offered
Refund Policy	<p>As per AICTE norms –</p> <p>Institute shall refund the fee collected after deducting an amount of Rs. 1000/- (One Thousand Only) as processing Fee and return the Certificates to the student with drawing the admission before the last date of admission, Irrespective of the reasons for withdrawal of admission.</p> <p>The last date for withdrawal of admission for the purpose of refund of Fee shall be 30th June of every year.</p>

Criteria and Weightages for Admission (Describe each criterion with its respective weightages i.e. Admission Test, marks in qualifying examination etc.)

- A candidate shall be selected on the basis of the following criteria comprising of parameters mentioned along with their weightages.
- The objective is to select a student whose profile and interest matches with the

program requirements.

- The selection process tries to test the students based on their educational background, their subject knowledge and general awareness.
- Their lateral thinking and problem-solving skills are tested through Caselet Analysis

Weightages

Component	Weightage (in %) (Proposed)
Competitive Exam Score (CET)	30
X th Percentage	5
XII th Percentage	10
Graduation	10
Case Analysis	10
Personal Interview (PI)	35
Total	100

The consistency in Academic Performance is given weightage by considering Xth, XIIth and Graduation percentages. In order, to maintain objectivity, the detailed marking scheme for these components is presented in the next section.

Marking Scheme

Xth and XIIth

- In order to check for **Academic Consistency**, Class Xth and XIIth percentage carry weightages.
- For class Xth and XIIth, the marking scheme is as given in the table below.
- In case of CGPA being reported, it is converted into percentage as per the rules of the relevant Board/University.

10 th (%)	Marks (5)	12 th (%)	Marks (10)
50<59.99	1	50<59.99	2
60<69.99	2	60<69.99	4
70<79.99	3	70<79.99	6
80<89.99	4	80<89.99	8

90 and above	5	90 and above	10
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Graduation

The marking scheme for graduation is given below-

Under Graduate (Average/FinalYear)%	Marks (10)
60<69.99	2
70<79.99	4
80<89.99	6
90<94.99	8
95 Above	10

Competitive Exam

For Competitive Exams, based on the difficulty level of the exams, different marking schemes apply for CAT/XAT and MAT/CMAT/ATMA. The scheme is presented in the following table-

CAT/XAT (%ile)	Marks (30)	MAT/CMAT/ATMA (%ile)	Marks (30)
<30	4	<40	3
30<39.99	5	40<49.99	4
40<49.99	6	50-54.99	5
50<59.99	10	55<59.99	6
60<69.99	15	60<64.99	10
70<79.99	20	65<69.99	15
80<89.99	25	70<79.99	20
90 and Above	30	80<89.99	25
		90 and above	30

Case Analysis

The Case analysis comprises of a written document in which the applicant will be given a short case or situation where the aspects such as value system, critical thinking skills and problem solving skills are tested. A total of 10 marks is allotted for this component. The breakup of evaluation for this component is -

Idea/Solution presented – 5 marks

Written proficiency - 5 marks

The Case to be evaluated will be picked by the Chairperson Admissions at random.

Personal Interview

- The Interview Panel consists of one/more faculty members/industry expert/alumni
- The Interview Process which will be held offline/online/hybrid mode, and carries 30% weightage.
- The rubric for the first and second round of the personal interview (50 Marks for each round) will be provided to the interview panel.
- The written Case-let Analysis of the aspirant will be provided to the Interview Panel.

Eligibility Criteria

The eligibility criteria for the two-year PGDM program approved by AICTE are:

- (i) The applicant must have scored a minimum of 50% in Graduation from an approved institution – relaxation for SC/ST/OBC candidates and
- (ii) He/ She should have appeared in a competitive Exam (CET). Competitive exams include CAT/XAT/MAT/CMAT/ATMA.

The student will be deemed to be Provisionally Admitted till the documentary evidence of above two criteria are submitted by the candidate plus Xth, XIIth and Graduation Mark sheets and other mandatory documents viz. towards undertaking for anti-ragging etc.

The last date of submission of these documents has been kept as 20th Sept, 2022 as prescribed by AICTE. JSB reserves the right to cancel the admission of any student who fails to submit the above said documentary evidence by the last date mentioned above.

DETAILED FEE STRUCTURE

(Batch 2022-2024)

Installment	Amount	Due Date
Registration	Rs. 50,000	At the time of Registration
1st Installment	Rs.2,50,000	Before June 15, 2022
2nd Installment	Rs 1,50,000	Before November 15, 2022
3rd Installment	Rs 2,00,000	Before June 15, 2023

4th Installment	Rs 1,50,000	Before November 15, 2023
Total	Rs 7,50,000	

INFORMATION OF INFRASTRUCTURE AND OTHER RESOURCE

S. No	Particulars	Details
1	Number of Class rooms and size of each	5 (each 67 Sqm)
2	Number of Tutorial rooms and size of each	1 (34 Sqm)
3	Number of Laboratories and size of each	1 (34 Sqm)
4	Number of Drawing Halls with capacity of each	3 (100 Sqm, 34 Sqm, 90 Sqm)
5	Barrier Free Built Environment for disabled and elderly persons	Yes
6	Central Examination facility, Number of rooms and capacity of each	1 (32 Sqm)
7	Number of Computer Centers with capacity of each	1 (202 Sqm)
8	Fire and Safety Certificate	Yes
9	Hostel Facilities	Yes
10	Medical Facility	Yes
11	Compliance of the National Academic Depository (NAD), applicable to PGCM/PGDM Institutions and University Departments	Yes
12	Special purpose facilities available	Yes
	a) Innovation Cell	Yes
	b) Social Media Cell	Yes
13	Library	

	a) No. of Books	11393
	b) No. of Titles	3435
	c) No. of Journals	33

LIST OF NATIONAL & INTERNATIONAL JOURNALS

National Journals

S. No	JOURNAL NAME	Publisher
1	ARTHSHAstra : INDIAN JOURNAL OF ECONOMICS & RESEARCH	Indian Journal of Marketing
2	ASCI JOURNAL OF MANAGEMENT	ASCI Journal of Management
3	INDIAN JOURNAL OF INDUSTRIAL RELATION	Publishing India Group
4	INDIAN JOURNAL OF TRAINING AND DEVELOPMENT	Indian Society For Training & Development
5	JOURNAL OF ACCOUNTING RESEARCH AND AUDIT PRACTICE	IUP Publications
6	JOURNAL OF APPLIED FINANCE	IUP Publications
7	JOURNAL OF BRAND MANAGEMENT	IUP Publications
8	JOURNAL OF BUSINESS STRATEGY	IUP Publications
9	JOURNAL OF CASE FOLIO	IUP Publications
10	JOURNAL OF CORPORATE GOVERNANCE	IUP Publications
11	JOURNAL OF CREATIVE COMMUNICATION	SAGE Publications
12	JOURNAL OF DIGITAL MARKETING	SERIALS Publications (P) LTD.
13	JOURNAL OF INFORMATION TECHNOLOGY	IUP Publications
14	JOURNAL OF INTELLECTUAL PROPERTY RIGHT	NISCP R
15	JOURNAL OF MANAGEMENT RESEARCH	IUP Publications
16	JOURNAL OF MARKETING MANAGEMENT	IUP Publications
17	JOURNAL OF ORGANIZATIONAL BEHAVIOR	IUP Publications
18	JOURNAL OF SUPPLY CHAIN MANAGEMENT	IUP Publications
19	MUDRA: JOURNAL OF FINANCE AND	Journal Press India

	ACCOUNTING	
20	PRAGATI : JOURNAL OF INDIAN ECONOMIC	Journal Press India
21	THE JOURNAL OF WORLD ECONOMIC REVIEW	SERIALS Publications (P) LTD.

International Journals

S. No	JOURNAL NAME	Publisher
1	ASIAN JOURNAL OF MANAGEMENT CASES	SAGE Publications
2	INDIAN JOURNAL OF FINANCE	Indian Journal of Marketing
3	IIMB MANAGEMENT REVIEW	Elsevier
4	JOURNAL OF CREATING VALUES	SAGE Publications
5	JOURNAL OF EMERGING MARKET FINANCE	SAGE Publications
6	JOURNAL OF ENTREPRENEURSHIP	SAGE Publications
7	METAMORPHOSIS-JOURNAL OF MANAGEMENT RESEARCH	SAGE Publications
8	PRABANDHAN : INDIAN JOURNAL OF MANAGEMENT	Indian Journal of Marketing
9	SOUTH ASIAN JOURNAL OF BUSINESS AND MANAGEMENT CASES	SAGE Publications
10	VIKALPA - THE JOURNAL FOR DECISION MAKERS	SAGE Publications
11	VISION	SAGE Publications

List of Facilities Available - Games and Sports Facilities

Sr. No.	Game/Sports	Number	Size	Details of Facilities
INDOOR GAME FACILITY				
1	Table Tennis, Carrom, Chess, Ludo	4	-	All equipment related to games
OUTDOOR GAME FACILITY				
2	Cricket, Football, Badminton	3	-	All equipment related to games

List of Software Available

S. No.	Name
1	Zoom License
2	Windows 10 Professional
3	MS Office Professional 2016
4	MS Office Professional 2019
5	Words Worth Language Lab Software
6	Windows 7 Starter Edition
7	Oracle 11g
8	Windows Server 2008
9	Adobe CS4 Web Premium
10	Adobe Profession
11	Enhanced Firewall Security
12	MS-Office Pro Plus 2007
13	Kaspersky Antivirus
14	Adobe Acrobat 8.0
15	KOHA Library Management System
16	ERP Tally 9.0
17	MS Office STD 2007
18	MS Project 2007
19	MS Office 2016- Pro
20	MS Office 2016 Std.
21	SPSS V. 25
22	Windows Vista
23	Online Sogo Servey Software
24	Bio-Matric Fingure Print Online Software
25	Urkund Anti-Plagiarism Software

List of Hardware Available

1. Computers		
	Server (HP ML-10, 9 th Gen, 8GB RAM, 1 TB HDD, Quad Core)	01
	Server (Dell PET Power S Tower)	01
	Server (Xeone-3200, IBM Product)	01
	Dual Core computers available for Students	30
	i5 8th Gen. Dell Desktop available for Students	60
	Dual Core computers in the library for students	02
	Dual Core computers in the classrooms as teaching aid for faculties.	04
	Dual Core computers for Faculty	012
	Dual Core computers for Staff	12
	Dual Core computers in Centers of Excellence	05
	Dual core Computer in Finance Lab	10
2. Laptops		
	Laptops for Faculty & Staff	03
3. Online/Offline UPS		
Online		
	10 KVA Online UPS	02
	12.5KVA Online UPS	01
4. Projectors		
	LCD Projectors	10
5. Printers		
	LaserJet Printers	16
	Inkjet Printers	02
	3-in-1 (Printer-Photocopier-Scanner)	02
6. Scanners		

	Scanners	01
7.	CD Writers	

	External CD-writers		02
	Internal CD-writers		04
8.	Pen Drives		
	16 GB Pen drives		01
9.	Hard Drives		
	2 TB USB Drive	External	02
10.	Upgraded Network		
	Layer-1 switches (24 Port, DLINK)		04
	WAPs		11
11.	Interactive Panel		
	Smart Interactive Panel 75"		01

Detail of Internet Connectivity

- 250 Mbps (1:1) Lease Line Internet connectivity.

Detail of Wi-Fi

- Wi-Fi enabled campus having 24 wireless access points (WAPs) all around inJSB premises & 7 in hostel and cafeteria.

EXTRA-CURRICULAR ACTIVITIES

S.no	Clubs	Coordinators	Members
1.	IB Club	Dr. Rajeev Mathew	Yash Chaurasia (Batch 22-24) Manish (Batch 22-24) Prafull (Batch 22-24) Saurabh Singh (Batch 22-24)
2.	Marketing Club	Dr Nitin KrSaxena	Ashish Rawat, Vandana, Pratyaksha, Vishita
3.	Finance Club	Prof.Sapna Jain	Siddhi Gupta Juhi Batra ,Paras Jain, Aman
4.	IT and Business Analytics Club	Dr. Lalit Sharma	Shaurya Kaushal, Ruchi Lala, Sakshi Tanwar, Jai Agarwal
5.	HR CLUB	Prof Kanchana	Shiny Goel ,Kanika Rawat ,Aakanchha Vaibhav Singh
6.	Operations & Supply Chain Club	Prof.Saloni Chitkara	Manish, Komal ,Saurabh Tiwari S/o Mr. Raj Mani Singh ,Garima

TEACHING LEARNING PROCESS

Particulars	Remark
Curricula and syllabus for each of the programs	Attached (Annexure II)
Academic Calendar of the Institute	Attached (Annexure III)
Academic Time Table with the name of the faculty members handling the Course	Attached (Annexure IV)
Teaching Load of each faculty	Attached (Annexure V)
Internal Continuous Evaluation System	In place
Student's assessment of Faculty	In place

INDUSTRY LINKAGE

S. No.	Name of the Speaker	Designation - Organisation	Nature of Linkage
1	CA Chirag Kalra	Assistant Manager-POSOCO	Practitioner Session
2	Mr. Amol Agrawal	Manager - Relations & Sales, DAMAC Properties, Dubai	Practitioner Session
3	Mr. Jatin Agnihotri	VP - IT Extramarks	Guest Lecture
4	Swami Swaroopananda	Global Head, Chinmaya Mission (Chief Guest)	Dr Rajaram Jaipuria Memorial Lecture
5	Mr. Chandresh Gupta	Trainer of NISM and ICAI	Practitioner Session
6	Major Namrata Dhasmana (Retd)	Global Gallup Coach, Multifaceted Leader, Business Strategist, IIM-L Alumni	Guest Lecture
7	Mr. Ashish Garg	Global HR Service Delivery Head, Goldman Sachs	Practitioner Session
8	Mr. Sanjay Jain	CHRO – Polyplastics Industries Pvt. Ltd.	Guest Lecture
9	Mr. Abhishek Grover	General Manager Sales – North India, Schenker India Pvt. Ltd. – DB Group	Practitioner Session

10	CA Gaurav Arora	Chartered Accountant, Powergrid Corporation of India	Practitioner Session
11	Mr. Manish Sharma	COO – CRRS (A DP World Company)	Practitioner Session
12	Mr. Vikas Gupta	Deputy Vice President, Axis Bank	Practitioner Session
13	Ms. Priyanka Tomar	Director – New Era System Pvt Ltd; Cyber Expert/Advisor to Govt and Non-Govt Organizations	Guest Lecture
14	Ms. Harini Sreenivasan	Partner, Semcostyle Institute India LLP	Practitioner Session
15	Mr. Shailendra Baghel	Project Manager at Talabat, Delivery Hero LLC Dubai	Practitioner Session
16	Mr. Suresh Saklani	General Manager – Operations, Rapido	Practitioner Session
17	Dr. Subrat Kumar	CEO, People Labs Pvt. Ltd.	JSB Mentoring Series (PGDM 2022-24)
18	Mr. Colin Mendes	Head-HR, Voltas Beko	JSB Mentoring Series (PGDM 2022-24)
19	Mr. Sahil Nayar	Sr. Associate Director-KPMG	JSB Mentoring Series (PGDM 2022-24)
20	Mr. Sudhir Tiku	Vice President-Sales, Asia Pacific Robert, BOSCH, Singapore	JSB Mentoring Series (PGDM 2022-24)
21	Mr. Ketan Aggarwal	Supply Chain Management Consultant, Deloitte	JSB Mentoring Series (PGDM 2022-24)
22	Dr. Priyanka Tomar	Cyber Expert & Director- New Era Systems Pvt. Ltd.	Orientation cum Induction Program (PGDM 2022-24)
23	Dr. Vivek Nanda	Corporate Leader / Motivational Speaker / Student Mentor, Ex - National Sales Head – Sharp Business	Orientation cum Induction Program (PGDM 2022-24)
24	Prof. B.D Nathani	Adjunct Professor, JSB	Orientation cum Induction Program (PGDM 2022-24)
25	Sh. Vinod Malhotra	Advisor, Jaipuria Group of Educational Institutions	Orientation cum Induction Program (PGDM 2022-24)
26	Dr. Sanjiva Sankar Dubey	IT Expert and Professor-BIMTECH, Earlier with TATA, IBM	Orientation cum Induction Program (PGDM 2022-24)
27	Ms. Shubham Srivastava	Mother of The MoveVent Project and Zanaan	Orientation cum Induction Program (PGDM 2022-24)
28	Dr. Richa Dhar	Executive Coach (ACC), Master Communication & Leadership	Orientation cum Induction Program (PGDM 2022-24)

29	Prof. Himanshu Manglik Adjunct Professor	Adjunct Professor, JSB	Orientation cum Induction Program (PGDM 2022-24)
30	Prof Arun Kumar	Malcolm Adiseshiah Chair Professor at Institute of Social Sciences, Professor, JNU (retd.), New Delhi	Orientation cum Induction Program (PGDM 2022-24)
31	Dr. Prakash Singh	Professor of Finance & Accounting, IIM Lucknow	Guest Lecture (Orientation Programme)
32	Dr. Anil Sethi	Transformational Leader & Life Coach	Guest Lecture (Orientation Programme)

33	Dr Shoma Mukherji	Professor at Delhi School of Business	Guest Lecture
34	Mr. Pradeep Kumar C	Senior Vice President/ Business Head, Ginni Consumer Products, Noida	Guest Lecture
35	Mr. Amit Pandey	CEO, Pincap and Mr. Kamalendu Bali, Vice President-Solutions, CONCENTRIX	i-Lead series
36	Dr. Sanjay Pandey	Registrar, IIT Delhi	i-Lead series
37	Dr. Soni Sharma	Assistant Professor - Business Communication, IILM University Greater Noida	Guest Lecture
38	Mr Vineet Arora	Group Business Manager, Ingram Micro	Practitioner Session
39	Ms. Reena Singh	Chief Facilitator & Training Director, Ananta Intellect Private Ltd.	Practitioner Session
40	Mr. Karan Girotra	Growth Manager-North America, Mrs Bector's Food Specialities (Cremica)	Practitioner Session
41	Ms. Vandana Madan	Export Manager-Gulf, US & EU, Victoria Foods Pvt. Ltd. (Rajdhani Group)	Practitioner Session
42	Dr. Durgansh Sharma	Associate Professor, Christ University	Practitioner Session
43	Dr. Y.B. Verma	Formerly CEO, Onida & COO/Director, LG India, Noida	i-Lead series
44	Mr. Vijay Wadhvani	Asst. Vice President (Head)-Supply Chain Management, Relaxo Footwear Limited	Practitioner Session
45	Dr. Geoffery Clements	Chairman, Commonwealth Infrastructure Partners, London, UK	International Webinar
46	Shri Anup Chandra Pandey	Hon'ble Election Commissioner of India	i-Lead series
47	Dr. N. K. Dhooper	Formerly Founder Director, Jaipuria Institute of Management, Lucknow & Professor Emeritus & Advisor, IMT - CDL, Ghaziabad	Guest Lecture
48	Ms. Nadia Touil Louis	Head of Digital & eCommerce - Asia Oceania Africa, Nestle, Singapore	International Webinar
49	1. Mr. T.K. Arun 2. Adv. Vijay Kumar Sardana 3. Prof. (Dr.) Chandan Sharma 4. CA. Jayendra	1. Resident Journalist – The Economics Times 2. Practitioner - High Court, Delhi 3. Professor, IIM Lucknow 4. Seasoned Practitioner	Panel Discussion on "Understanding Union Budget-2023"

	Malhotra		
50	Mr. Deepak Sharma	Marketing Head: Fintech & Payments, Flipkart	Practitioner Session
51	Ambassador Dr. Deepak Vohra	Special advisor to the Prime Minister, Lesotho, South Sudan and Guinea- Bissau and to Ladakh Autonomous Hill Development Councils, Kargil and Leh.	i-Lead series
52	Mr. Varun Bhatnagar	Global Talent Consultant at HSBC	Practitioner Session
53	Mr. Anand Sengupta	Global ERP Delivery Leader, Carrier	Practitioner Session
54	Dr. Karan Sabharwal	Credit Analyst, Sony Electronics, Canada	Practitioner Session
55	1. Amair Farooqui 2. Léa Parmentier	1. Counselor French Embassy in India 2. Assistant Manager - French Desk, ASA Corporate Analyst	International Talk Series
56	Dr. (Prof.) Hiram Ting	Associate Professor, UCSI University, Malaysia	International Talk Series
57	Mr Rono Mukherjee	Sr Partner Development Manager, Qlik, USA. He is an alumnus of Jaipuria school, Kanpur, 1987 batch.	Guest Lecture
58	Mr. Neeraj Kapoor (Director –AIMA)	Director –AIMA	Inauguration of AIMA BIZLAB@JSB Ghaziabad
59	Dr. John Christopher Walsch	Professor & Director, English Program, Krirk University, Thailand	International Talk Series

Alumni

S. No	Name	Organization	Designation	Nature of Linkage
1	Mr. Abhijit Rai	View Express Services Pvt Ltd, Alumni of Batch 2014-16	CEO	Alumni Talk
2	Mr Shalabh Agarwal	Telus International (Batch 2013-15)	Data Scientist	Alumni Talk
3	Mr Ashwini Kumar	TATA AMC (Batch 2013-15)	Key Account Manager	Alumni Talk

AUDITED STATEMENT

Annexure VI

LoA & EoA STATEMENT

[Available on Website](#)

BEST PRACTICES ADOPTED

For the holistic development of students, various Extra Curricular activities are organized by the Institute. For better results in the Placement Process, rigorous training and Mock sessions are organized regularly.

Industry Interface	<ul style="list-style-type: none"> • Guest Lectures by Industry Experts /CEO Talk • Live Projects • Industrial Visits • HR Conclave • Domain specific sessions by Industry Experts
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<u>Industry Visit</u>						
Sr No	Faculty Coordinator	Topic	Resource Person	Date	Time	Batch
1	CRC Dept	Gujarat Cooperative Milk Marketing Federation (Amul)	Mr.Ankit Gupta	06-Aug-2022 24-Aug-2022	10:00 AM - 2:00 PM	2022-24
2	CRC Dept	Moon Beverages Ltd. (Coca-Cola)	Mr.Saurabh Singh	08-Sep-2022 09-Sep-2022	10:00 AM - 2:00PM	2021-23
3	CRC Dept	Yakult Danone India Pvt. Ltd.	Mr.Nikhil	05-Jan-2023	10:00 AM -	2022-24

				06-Jan-2023	2:00PM	
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Live Project			
Sr No	Faculty Coordinator	Company Name	Date
1	CRC Dept	Dabur India Ltd	19-01-2023 to 28-02-2023

Preparatory Session				
Sr No	Faculty Coordinator	Company Name	Resource Person	Date
1	CRC Dept	TPCI	Dr.Rajeev Mathew	15-Mar-2023
2	CRC Dept	Ameriprise LLP	Ms.Sapna Jain	15-Mar-2023
3	CRC Dept	Online 24X7	Dr.Nitin Saxena	09-Jan-2023
4	CRC Dept	Federal Bank	Mr.Prakhar Srivastav	07-Jan-2023
5	CRC Dept	Khimji Rmdas (Oman)	Dr.Sahil Gupta	07-Dec-2022
6	CRC Dept	NoBrokerHood	Mr.Sahil Arora	03-Dec-2022
7	CRC Dept	Bharti Airtel	Mr.Kushagra Kansal	28-Nov-2022
8	CRC Dept	Viraaj Ventures	Ms.Priyanka Setia	25-Nov-2022
9	CRC Dept	Acuity KP	Ms.Sapna Jain	17-Nov-2022
10	CRC Dept	Khimji Rmdas (Oman)	Ms.Saloni Chitkara	14-Nov-2022
11	CRC Dept	Khimji Rmdas (Domestic)	Mr.Arunaksh Chaudhary	09-Nov-2022
12	CRC Dept	Wipro	Dr .Lalit Sharma	11-Oct-2022
13	CRC Dept	Infoedge	Ms.Saloni Chitkara	04-Oct-2022
14	CRC Dept	Berger Paints	Prof.Himanshu Manglik	07-Sep-2022

15	CRC Dept	TCI	Dr. Sunayana Jain	10-Jan-2023
16	CRC Dept	ICIC Prudential	Mr.Vivek Nanda	28-Feb-2023
17	CRC Dept	Café Coffee Day	Dr.Nitin Saxena	20-Dec-2022
18	CRC Dept	Protiviti	Dr.Nitin Saxena	13-Oct-2022
19	CRC Dept	Axis Bank	Dr.Nitin Saxena	10-Jan-2023
20	CRC Dept	V5 Global	Prof. KP Kanchana	23-Mar-2023

**Pre Placement Training &
Assessment**

- Co-Cube Assessment
- Resume Building workshop
- Video Profiles
- Sessions by Internal faculty (JD specific)
- Panel Mock Interviews
- Group Discussion & Personal Interview Practice Sessions.
- Aptitude and Sessions by external trainer.
- Pre Placement talk.
IDP Proposed

Student Affair Council.

- Organizing cultural events
- Various activities under the Domain specific clubs & Committees.
- Encouraging students to participate in external competitions organized by various Associations and Institutes.

Annexure II

CURRICULUM STRUCTURE – PGDM 2022-24

The below curriculum is proposed considering that the programme structure with dual specialisation has already been communicated to the students of PGDM 2022 – 24 Batch. It has offered 21 Credits in each of the specialisations which is the requirement for specialisation. In the proposed curriculum, the spirit of the Model Curriculum of AICTE (2018) has been maintained and development of the skills required by the modern industries is ensured.

The detailed structure of the curriculum for PGDM 2022-24 Batch is as follows:

I Year

Trimester I				
S. No.	Course Code	Course	Credits	Hours
1	T1CGM01	Business Communication-I	1.5	15
2	T1COM01	Business Statistics Using Excel	3	30
3	T1CAF01	Financial Accounting	2	20
4	T1CIT01	Information Systems for Managers	3	30
5	T1CEC01	Managerial Economics	3	30
6	T1CMM01	Marketing Management-I	3	30
7	T1CHR01	Organizational Behavior	3	30
8	T1CDR01	GACA	1	10
		TOTAL CREDITS	19.5	195

1	T1COC01	Design Thinking	1 credit (workshop mode)
2	T1COC02	Business Analytics	2 credit (workshop mode)
3	T1COC03	Advanced MS-Office by Microsoft (compulsory for all)	1 credit (Certification course)

Trimester II				
S. No.	Course Code	Course	Credits	Hours
1	T2CGM02	Business Communication-II	3	30



2	T2CEC02	Business Environment & Policy	3	30
3	T2CAF02	Cost Accounting	2	20
4	T2CHR02	Human Resource Management	3	30
5	T2CMM02	Marketing Management-II	3	30
6	T2COM02	Business Research Methodology	3	30
7	T2COM03	Operations Research	2	20
8	T2CDR02	GACA	1	10
		TOTAL CREDITS	20	200

Certification Courses* (with minimum 50 students)

1	T2COC04	Digital & Social Media Marketing (MSME)	1 credit
2	T2COC05	Green Belt Six Sigma (MSME)	

Trimester III				
S. No.	Course Code	Course	Credits	Hours
1	T3CGM03	Business Communication-III	1.5	15
2	T3COM04	Operations Management	3	30
3	T3CAF03	Financial Management	3	30
4	T3CEC03	International Business & Geopolitics	3	30
5	T3CHR03	Negotiation	2	20
6	T3CMM03	Sales & Distribution Management	3	30
7	T3CGM04	Strategic Management	3	30
8	T3CDR03	GACA	1	10
		TOTAL CREDITS	19.5	195

Certification Courses* (with minimum 50 students)

1	T3COC06	Financial Markets Product & Planning	1 credit
2	T3COC07	Sales Negotiation (MSME)	

II Year

Trimester IV



S. No.	Course Code	Course	Credits	Hours
1	T4CIN01	Summer Internship Project	3	6-8 weeks
2	T4CMM04	Consumer Behaviour	3	30
3		Capstone Project	2	20
4		Functional Elective S1-1	3	30
5		Functional Elective S1-2	3	30
6		Functional Elective S1-3	3	30
7		Functional Elective S2-1	3	30
8		Functional Elective S2-2	3	30
9		Functional Elective S2-3	3	30
10		Open Elective (1)	3	30
		TOTAL CREDITS	29	260

Workshops/Certification course/Pre-placement Training

1	T4COC08	SDGs for Managers	1 credit (workshop)
2	T4COC09 – T4COC14	Area-wise certification course	1 credit
3	T4COC15	Pre-placement training	3 credit

Trimester V

S. No.	Course Code	Course	Credits	Hours
1	T5CGM05	Legal Aspects of Business	3	30
2		Capstone Project	2	20
3		Sectoral Elective S1-4	3	30
4		Sectoral Elective S1-5	3	30
5		Sectoral Elective S2-4	3	30
6		Sectoral Elective S2-5	3	30
7		Open Elective (2)	3	30



		TOTAL CREDITS	20	200
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1	T5COC16	Universal Human Values	1 credit (workshop)
2	T5COC17	Pre-placement training	2 credit
3	T5COC18 – T5COC23	Area-wise certification course	1 credit
4	T5COC24	Foreign Language**	Non-credit

Workshops/Certification course/Pre-placement Training

*Students to choose any two-certification course. These will run with minimum 50 students.

**To be run with minimum 50 students

Trimester VI				
S. No.	Course Code	Course	Credits	Hours
1	T6CGM06	Value & Ethics	2	20
2	T6CDR04	Capstone Project	1	10
		TOTAL CREDITS	3	30

TOTAL CREDITS- 67 (Year -I) + 59 (Year -II) = 126 CREDITS

Specialisations (Electives)

Certifications: NISM, NCFM; Google Certification; SHRM, CPD NOTE:

1. Students would be required to choose 3 and 2 Electives from the given basket in trimester IV and V respectively.
2. Any of the Specialisations or given elective courses within specialisation would be offered only if that is opted by 20 students or more.

Marketing Management

Sr.No	Term	Course Code	Name of Subject
1	IV	Functional (Choose 3 Out of 6)	
		T4EMM21	Integrated Marketing Communications
		T4EMM22	Product and Brand Management
		T4EMM23	Customer Relationship Management
		T4EMM24	International Marketing
		T4EMM25	Marketing Analytics
		T4EMM26	Digital Marketing & Social Media
2	V	Sectoral (Choose 2 out of 4)	
		T5EMM27	Marketing of Services
		T5EMM28	B2B Marketing
		T5EMM29	Business Models for Ecommerce
		T5EMM30	Retail & Luxury Business
3	VI		NILL

Accounting and Finance

Sr.No	Term	Course Code	Name of Subject
1	IV	Functional (Choose 3 Out of 6)	
		T4EAF21	Security analysis & Portfolio Management
		T4EAF22	Financial Statement Analysis and Business Valuation
		T4EAF23	International Financial Management
		T4EAF24	Financial Technology (FINTECH)
		T4EAF25	Mergers, Acquisitions & Corporate Restructuring
		T4EAF26	Behavioural Finance
2	V	Sectoral (Choose 2 out of 4)	
		T5EAF27	Trading Strategies & Advanced Equity Research
		T5EAF28	Derivatives and Risk Management
		T5EAF29	Corporate Taxation

		T5EAF30	Banking Insurance and Financial Services
3	VI		NILL

Human Resource Management

Sr. No	Term	Course Code	Name of Subject
1	IV	Functional (Choose 3 out of 6)	
		T4EHR21	Organizational Development & Change
		T4EHR22	Talent Acquisition and Retention
		T4EHR23	HR Analytics
		T4EHR24	Learning & Development
		T4EHR25	Human Resource Planning
		T4EHR26	Compensation & Rewards
2	V	Sectoral (Choose 2 out of 4)	
		T5EHR27	Competency Mapping & Performance Management
		T5EHR28	Industrial Relation & Labour Laws
		T5EHR29	International Human Resource Management
		T5EHR30	HR in Services Sector
3	VI		NILL

Operations

Sr.No	Term	Course Code	Name of Subject
1	IV	Functional (Choose 3 Out of 6)	
		T4EOM21	Supply Chain Management
		T4EOM22	TQM, Six Sigma & Lean Management
		T4EOM23	Operations Strategy
		T4EOM24	Production Planning & Control
		T4EOM25	Project Management
		T4EOM26	Advanced Operations Management
2	V	Sectoral (Choose 2 out of 4)	
		T5EOM27	Sales Operations Planning
		T5EOM28	Supply Chain Modelling & Analytics
		T5EOM29	Retail Operations Management

		T5EOM30	Procurement & Sourcing
3	VI		NILL

International Business

Sr.No	Term	Course Code	Name of Subject
1	IV	Functional (Choose 3 Out of 6)	
		T4EIB21	International Trade Operations & Documentation
		T4EIB22	International Trade Logistics
		T4EMM24	International Marketing
		T4EIB23	International Finance & Forex Management
		T4EIB24	Port & Shipping Management
		T4EIB25	International Business Law, IPR and Contracts
2	V	Sectoral (Choose 2 out of 4)	
		T5EIB26	Customs & Excise Management
		T5EIB27	Business in EU and NAFTA
		T5EIB28	Sectoral Strategy for International Business
		T5EIB29	Resource & Business in Africa
3	VI		NILL

Business Analytics

S. No.	TERM	Course Code	Name of Subject
1	IV	Functional (Choose 3 Out of 6)	
		T4EBA21	Data Analytics using R
		T4EBA22	Data Science using Python
		T4EBA23	Data Visualization using Tableau
		T4EBA24	Data Mining using Power BI
		T4EBA25	Big Data Analytics
		T4EBA26	Cloud Computing with AWS
2	V	Sectoral (Choose 2 out of 4)	
		T5EBA27	Block Chain for Business
		T5EBA28	Web & Social Media Analytics
		T5EBA29	Financial Modelling

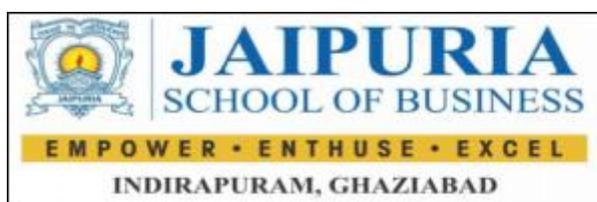
		T5EBA30	Marketing Analytics
3	VI	NIL	

Open Electives (Choose any 2 Open Electives)

- Supply Chain Management (3)
- Corporate Governance and CSR (3)
- Cross Cultural Management (3)
- Dashboard Reporting (3)
- International Logistics (3)
- Export-Import Documentation (3)
- Customer Relationship Management (3)
- Entrepreneurship Development (3)
- Strategic Leadership (3)

Area Wise Certifications (1 each) for Dual Specializations

- Sales & Negotiation (Marketing Area)
- Investment Analysis and Portfolio Management- (Finance Area)
- SAP HR/Talent Acquisition from AIHR (HR Area)
- Supply Chain Analytics (OP Area)
- Artificial Intelligence with Python (BA Area)
- Export Import Management/Logistics (IB Area)

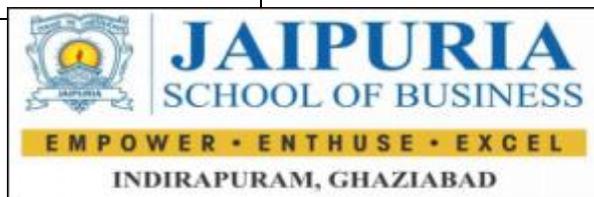


ACADEMIC CALENDER – BATCH 2021-23 / AY 2022-23

DATE	DAY	EVENT
August 22, 2022	Monday	Reporting & Orientation Programme for Trimester-IV
August 22, 2022	Monday	Commencement of Classes-Trimester IV
August 19, 2022	Friday	Janmashtami
September 8 - 9, 2022	Thursday-Friday	Industrial Visit

September 10, 2022	Saturday	Freshers' Party to 2022-24 Batch
September 12-13, 2022	Monday-Tuesday	SIP - Data Analysis Pre-Submission Presentation
September 24, 2022	Saturday	12th Annual Convocation' 2022 for the Batch 2020-22 & 2019-21
October 2, 2022	Sunday	Gandhi Jayanti
October 4, 2022	Tuesday	Ramanavmi
October 5, 2022	Wednesday	Dusshera
October 24, 2022	Monday	Diwali
October 25, 2022	Tuesday	Govardhan Puja
October 26, 2022	Wednesday	Bhai Duj
November 8, 2022	Tuesday	Guru Nanak's Birthday
November 9 - 16, 2022	Wednesday-Wednesday	Mid Term Examination: Trimester IV
December 10, 2022	Saturday	Evaluation, Presentation & Viva for SIP - PGDM 2021-23
December 12 - 23, 2022	Monday-Friday	End Term Examination Trimester : IV
December 24 - 31, 2022	Saturday-Saturday	Winter Break
December 25, 2022	Sunday	Christmas Day
January 1, 2023	Sunday	New Year Day
January 2, 2023	Monday	Commencement of Trimester: V
January 6, 2023	Friday	Evaluation for Trimester : IV
January 13, 2023	Friday	Declaration of Results for Trimester : IV
January 26, 2023	Thursday	Republic Day
February 11, 2023	Saturday	Business Analytics & Operations Conclave
February 13-17, 2023	Monday-Friday	Mid Term Examination: Trimester V
February 18, 2023	Saturday	Mahashivratri
February 21, 2023	Tuesday	SDP & FDP by Dr. Hiram Ting, UCSI University Malaysia
March 7, 2023	Tuesday	Holika Dehen
March 8, 2023	Wednesday	Holi Milan
March 20-29, 2023	Monday-Wednesday	End Term Examination Trimester : V
March 31, 2023	Friday	Scintilla- Annual Cultural Festival
April 3, 2023	Monday	Commencement of Trimester VI
April 4, 2023	Tuesday	Evaluation for Trimester : V
April 6, 2023	Thursday	Declaration of Results for Trimester : V
April 10, 2023	Monday	Mid Term Examination: Trimester VI

April 15, 2023	Saturday	Farewell: PGDM 2021-23
April 20, 2023	Thursday	End Term Examination Trimester : VI
April 25, 2023	Tuesday	Declaration of Results for Trimester : VI



ACADEMIC CALENDAR – BATCH 2022-24/ AY 2022-23

DATE	DAY	EVENT
July 4 - 7, 2022	Monday - Thursday	Pre-Orientation & Foundation Course - Batch 2022-24
July 9 - 10, 2022	Saturday - Sunday	Registration Process : Batch 2022-24
July 11 - 16, 2022	Monday - Saturday	Induction Program : Batch 2022-24
July 18 - 30, 2022	Monday - Saturday	Basic Concept Classes : Batch 2022-24
August 1, 2022	Monday	Commencement of Classes-Trimester I
August 6, 2022	Saturday	Industrial Visit
August 11, 2022	Thursday	Rakshabandhan
August 15, 2022	Monday	Independence Day
August 19, 2022	Friday	Janmashtami
August 24, 2022	Wednesday	Industrial Visit
September 7-10, 2022	Wednesday - Saturday	Mid Term Examination: Trimester: I
September 10, 2022	Saturday	Freshers' Party
September 24, 2022	Saturday	12th Annual Convocation' 2022 for the Batch 2020-22 & 2019-21
October 2, 2022	Sunday	Gandhi Jayanti
October 4, 2022	Tuesday	Ramanavmi
October 5, 2022	Wednesday	Dussehra
October 24, 2022	Monday	Diwali
October 25, 2022	Tuesday	Govardhan Puja
October 26, 2022	Wednesday	Bhai Duj
November 8, 2022	Tuesday	Guru Nanak's Birthday
November 9-17, 2022	Wednesday - Thursday	End Term Examination Trimester : I
December 5, 2022	Monday	Commencement of Trimester: II
December 1 - 2, 2022	Thursday-Friday	Answersheet Checking

December 6, 2022	Tuesday	Submission of Marks to Exam Cell
December 12, 2022	Monday	Evaluation for Trimester: I
December 19, 2022	Monday	Declaration of Results for Trimester: I
December 25, 2022	Sunday	Christmas Day
January 1, 2023	Sunday	New Year Day
January 5 & 6, 2023	Thursday & Friday	Industrial Visit
January 17 - 23, 2023	Tuesday - Friday	Mid Term Examination: Trimester: II
January 26, 2023	Thursday	Republic Day
February 11, 2023	Saturday	Business Analytics & Operations Conclave
February 18, 2023	Saturday	Mahashivratri
February 21, 2023	Tuesday	SDP & FDP by Dr. Hiram Ting, UCSI University Malaysia
February 27 - March 6, 2023	Monday - Monday	End Term Examination Trimester: II
March 7, 2023	Tuesday	Holika Dehen
March 8, 2023	Wednesday	Holi Milan
March 9 - 10, 2023	Thursday-Friday	Answersheet Checking
March 11, 2023	Saturday	Submission of Marks to Exam Cell
March 13, 2023	Monday	Declaration of Results for Trimester: II
March 13, 2023	Monday	Commencement of Trimester: III
March 31, 2023	Friday	Scintilla- Annual Cultural Festival
April 15, 2023	Saturday	Farewell to 2021-23 Batch
April 17 - 20, 2023	Monday - Thursday	Mid Term Examination: Trimester: III
April 29, 2023	Saturday	Workshop on Specialization & SIP
May 13-20, 2023	Saturday - Saturday	End Term Examination: Trimester: III
May 21-June 10, 2023	Sunday-Saturday	International Immersion Programme
June 12 - August 5, 2023	Monday - Saturday	Summer Internship Project (6-8 weeks)

Annexure IV



**TRIMESTER-I PGDM Batch
2021-23**

LECTURE SCHEDULE

Day/ Time	09:30- 10:45	11:00- 12:15	12:15- 01:00	01:00- 02:15	02:30- 03:45	04:00- 05:15	
	I Session	II Session	LUNCH BREAK	III Session	IV Session	V Session	
MONDAY	T1CHR0 1	T1COM0 1			T1CMM 01		
TUESDAY	T1CAF0 1	T1CIT01			T1CGM0 1		
WEDNESD AY	T1CHR0 1	T1COM0 1			T1CEC0 1		
THURSDA Y	T1CAF0 1	T1CIT01			T1CMM 01		
FRIDAY	T1CHR0 1	T1CGM0 1			T1CEC0 1		
SATURDA Y	T1CAF0 1	T1CIT01					
SUNDAY							

Subject Code	Subject Name	Faculty	Credit	
T1CEC01	Managerial Economics	Dr Bindu Agrawal (Visiting Faculty) / r Rajeey Mathew - Faculty Coordinator)	03	(D)
T1CHR01	Individual Dynamics and Leadership	Prof KP Kanchana	03	
T1CAF01	Accounting for Managers	Dr Parul Tyagi	03	
T1COM01	Quantitative Techniques for Managers	Dr NK Gupta / Prof Rini	03	
T1CMM01	Marketing Management	Dr Timira Shukla / Dr Nitin Kr Saxena	03	

T1CGM01	Business Communication	Dr Vartika Chaturvedi	03	
T1CIT01	Information Systems for Managers	Dr Lalit Sharma	03	
Program Manager				Dean Academics

TRIMESTER-II (SECTION-A) PGDM Batch 2021-23 (Room No. 101)

LECTURE SCHEDULE

Day/ Time	09:30-11:00	11:15-12:45	12:45-01:30	01:30-03:00	03:15-04:45	05:00-06:30
	I Session	II Session	LUNCH BREAK	III Session	IV Session	V Session
MONDAY	T2CHR02	T2CMM02		T2COM02	T2CEC02	
TUESDAY	T2CAF02	T2CMM02		T1COC02: Advanced Excel / T2COC04: Spreadsheet	T1COC02: Advanced Excel / T2COC04: Spreadsheet	
WEDNESDAY	T2CHR02	T2CEC02		T2CGM02	T2CMM02	
THURSDAY	T2CBA01	T2CGM02		T1COC01: Design Thinking and Innovation (Certificate)	T1COC01: Design Thinking and Innovation (Certificate)	
FRIDAY	T2CAF02	T2CBA01		T2COM02	Mentor/Mentee Session	
SATURDAY	T2CAF02	T2CEC02		T2CBA01	Guest Lecture	
SUNDAY						

Subject Code	Subject Name	Faculty	Credit	
T2CEC02	Business Environment	Dr Tapan Kumar Nayak / Dr Rajeev Math	03	
T2CHR02	Organisational Behaviour	Prof KP Kanchana	03	
T2CAF02	Financial Management	Dr Parul Tyagi & Dr Santosh Kumar	03	
T2CMM02	Marketing Strategy	Dr Nitin Kr Saxena	03	
T2CGM02	Written Analysis and Communication	Dr Vartika Chaturvedi	02	
T2CBA01	Business Analytics	Dr Lalit Sharma	03	
T2COM02	Operations Management	Prof. Rini & Dr Vivek Soni	03	

T1COC01	Design Thinking and Innovation (Certificate Course)	Explorra Education Pvt. Ltd. (Dr Vartika Chaturvedi & Prof Rini - Faculty Coordinator)		
T1COC02 / T2COC04	Advanced Excel / Spreadsheet Modelling (Certificate Course)	MEGA Career Institute (Dr Santosh Kumar - Faculty Coordinator)		
Program Manager				Dean Academics



TRIMESTER-II (SECTION-B) PGDM Batch 2021-23 (Room No. 102)

LECTURE SCHEDULE

Day/ Time	09:30-11:00	11:15-12:45	12:45-01:30	01:30-03:00	03:15-04:45	05:00-06:30
	I Session	II Session		III Session	IV Session	V Session
MONDAY	T2CAF02	T2CGM02		T2CBA01	T2CMM02	
TUESDAY	T2CHR02	T2CEC02		T1COC02: Advanced Excel / T2COC04: Spreadsheet Modelling	T1COC02: Advanced Excel / T2COC04: Spreadsheet Modelling (Computer Lab)	
WEDNESDAY	T2CMM02	T2CEC02		T2COM02	T2CAF02	
THURSDAY	T2CGM02	T2CBA01		T1COC01: Design Thinking and Innovation (Certificate Course)	T1COC01: Design Thinking and Innovation (Certificate Course) ONLINE	
FRIDAY	T2CHR02	T2COM02		T2CMM02	Mentor/Mentee Session	
SATURDAY	T2CEC02	T2CBA01		T2CAF02	Guest Lecture	
SUNDAY						

Subject Code	Subject Name	Faculty	Credit	
T2CEC02	Business Environment	Dr Tapan Kumar Nayak / Dr Rajeev Math	03	
T2CHR02	Organisational Behaviour	Prof KP Kanchana	03	
T2CAF02	Financial Management	Dr Parul Tyagi & Dr Santosh Kumar	03	
T2CMM02	Marketing Strategy	Dr Nitin Kr Saxena	03	

T2CG M02	Written Analysis and Communication	Dr Vartika Chaturvedi	02	
T2CBA 01	Business Analytics	Dr Lalit Sharma	03	
T2CO M02	Operations Management	Prof. Rini & Dr Vivek Soni	03	
T1COC 01	Design Thinking and Innovation (Certificate Course)	Explorra Education Pvt. Ltd. (Dr Vartika Chaturvedi & Prof Rini - Faculty Coordinator)		
T1COC 02/ T2COC 04	Advanced Excel / Spreadsheet Modelling (Certificate Course)	MEGA Career Institute (Dr Santosh Kumar - Faculty Coordinator)		
Program Manager				Dean Academics

TRIMESTER-III (SECTION-A) PGDM Batch 2021-23 (Room No. 201)

LECTURE SCHEDULE

Day/ Time	09:30-11:00	11:15-12:45	12:45-01:30	01:30-03:00	03:15-04:45	04:45-06:00	
	I Session	II Session	LUNCH BREAK	III Session	IV Session	V Session	
MONDAY	T3CAF03	T3CHR03			T3CGM04	T3EBA22 (102) /T3EIB22 (201)	Placement Activity
TUESDAY	T3EMM22 (102)	T3EMM21 (102)			T3EHR21 (101) /T3EAF22 (102) /T3EOM21 (201)	T3EHR22 (201) /T3EAF21 (102) /T3EOM22 (101)	Placement Activity
WEDNESDAY	T3CGM03	T3CGM04			T3CHR03		
THURSDAY	T3EMM22 (102)	T3CAF03			T3EBA21 (102)/T3EIB21 (201)	Mentor/Mentee Session	Placement Activity
FRIDAY	T3CHR03	T3EMM21 (102)			T3EHR21 (101) /T3EAF22 (102) /T3EOM21 (201)	T3EHR22 (201) /T3EAF21 (102) /T3EOM22 (101)	Placement Activity
SATURDAY	T3CGM03	T3EBA21 (102)/T3EIB21 (201)			T3EBA22 (102) /T3EIB22 (201)	GUEST LECTURE	
SUNDAY							
Subject Code	Subject Name	Faculty		Credit			
T3CGM03	Strategic Management (Core)	Dr UM Amin		03			
T3CHR03	Human Resource Management (Core)	Prof KP Kanchana		03			



3	13CAF0	Banking, Insurance and Financial Services (Core)	Dr Santosh Kumar	03	
4	13CGM0	Business Research Methodology (Core)	Dr NK Gupta & Prof Saloni Chitkara	03	
21	13EMM1	Consumer Behaviour	Dr Nitin Kr Saxena	03	
22	13EMM2	Sales and Distribution Management	Dr Sneha Pandey	03	
1	13EHR2	Organizational Development and Change	Dr Vartika Chaturvedi	03	
2	13EHR2	Talent Acquisition and Retention	Dr Vartika Chaturvedi & Prof. Anjali	03	
1	13EAF2	Security Analysis and Portfolio Management	Dr Rajnish Jindal (VF)	03	
2	13EAF2	Financial Statement Analysis and Business Valu	Dr Santosh Kumar	03	
1	13EOM2	Operations Research	Dr Rini	03	
2	13EOM2	Project Management	Dr Vivek Soni	03	
1	13EBA2	Fundamentals of DBMS and DW	Dr Lalit Sharma	03	
2	13EBA2	Fundamentals of R	Dr Lalit Sharma	03	
	13EIB21	International Economics and Trade Policy	Dr Rajeev Mathew	03	
	13EIB22	International Business Strategy	Dr Rajeev Mathew	03	
Kindly Note:					
J. Notification will be issued by Placement Department*					
Program Manager					Dean Academics

TRIMESTER-III (SECTION-B) PGDM Batch 2021-23 (Room No. 102)

LECTURE SCHEDULE

Day/ Time	09:30- 11:00	11:15- 12:45	12:45- 01:30	01:30- 03:00	03:15-04:45	04:45- 06:00	
	I Session	II Session	LUNCH BREAK	III Session	IV Session	V Session	
MONDAY	T3CGM03	T3CGM04			T3CAF03	T3EBA22 (102) /T3EIB22 (201)	Placement Activity
TUESDAY	T3EMM22 (102)	T3EMM21 (102)			T3EHR21 (101) /T3EAF22 (102) /T3EOM21 (201)	T3EHR22 (201) /T3EAF21 (102) /T3EOM22 (101)	Placement Activity
WEDNESDAY	T3CHR03	T3CAF03			T3CGM04		
THURSDAY	T3EMM22 (102)	T3CHR03			T3EBA21 (102)/T3EIB21 (201)	Mentor/Mentee Session	Placement Activity
FRIDAY	T3CGM03	T3EMM21 (102)			T3EHR21 (101) /T3EAF22 (102) /T3EOM21 (201)	T3EHR22 (201) /T3EAF21 (102) /T3EOM22 (101)	Placement Activity
SATURDAY	T3CAF03	T3EBA21 (102)/T3EIB21 (201)			T3EBA22 (102) /T3EIB22 (201)	GUEST LECTURE	
SUNDAY							
Subject Code	Subject Name		Faculty		Credit		
T3CGM03	Strategic Management (Core)		Dr UM Amin		03		
T3CHR03	Human Resource Management (Core)		Prof KP Kanchana		03		
T3CAF03	Banking, Insurance and Financial Services (Core)		Dr Santosh Kumar		03		



4	13CGM0	Business Research Methodology (Core)	Dr. NK Gupta & Prof. Saloni Chitkara	03	
21	13EMM1	Consumer Behaviour	Dr Nitin Kr Saxena	03	
22	13EMM2	Sales and Distribution Management	Dr Sneha Pandey	03	
1	13EHR2	Organizational Development and Change	Dr Vartika Chaturvedi	03	
2	13EHR2	Talent Acquisition and Retention	Dr Vartika Chaturvedi & Prof. Anjali	03	
1	13EAF2	Security Analysis and Portfolio Management	Dr Rajnish Jindal (VF)	03	
2	13EAF2	Financial Statement Analysis and Business Valu	Dr Santosh Kumar	03	
1	13EOM2	Operations Research	Dr Rini	03	
2	13EOM2	Project Management	Dr Vivek Soni	03	
1	13EBA2	Fundamentals of DBMS and DW	Dr Lalit Sharma	03	
2	13EBA2	Fundamentals of R	Dr Lalit Sharma	03	
	13EIB21	International Economics and Trade Policy	Dr Rajeev Mathew	03	
	13EIB22	International Business Strategy	Dr Rajeev Mathew	03	
Kindly Note:					
I. Notification will be issued by Placement Department*					
Program Manager					Dean Academics

TRIMESTER-IV PGDM Batch 2021-23 (Room Nos. 101/102/201)

MASTER LECTURE SCHEDULE for 22 August - 10 December 2022

Day/ Time	Period 1	Period 2	12:10 pm - 12:55 pm	Period 3	Period 4	Period 5
	9:00 am - 10:30 am	10:40 am - 12:10 pm		12:55 pm - 2:25 pm	2:35 pm - 4:05 pm	4:15 pm - 5:45 pm
MONDAY	DM (102)	DM (102)/ CRM (101) /TQM (201)	LUNCH BREAK	HRSA (102) /PPC (201)	IM (102)	SAC Activity
TUESDAY	PBM (102)	PBM (102)		HRSA (102) /MACR (201) /PPC (101)	DAR (201) /ITOEID (102)	AIP - 102 (4:30 - 6:00 PM)
WEDNESDAY	LAB (Sec-A)- 102	LAB (Sec-B)- 102		DDM (102)	PAF (102) /L&D (201) /SCM (101)	Faculty Council/ Other Meeting
THURSDAY	DVF (102)	IM (102)		MACR (102) /CRM (101)/ TQM (201)	DAR (201) /ITOEID (102)	AIP - 102 (4:30 - 6:00 PM)
FRIDAY	DVF (102) / FTP (201)	FTP (201)		DDM (102)	PAF (102) /L&D (201) /SCM (101)	Mentoring Session
SATURDAY	Corporate/Placement Training			Corporate/Placement Training	SSIB - ONLINE (4:00 - 7:00 PM)	
	IFM (102)	IFM (102)				

Subject Code	Subject Name	Faculty	Credit	Nick Name
T4CGM05	Business Simulation	TBD	1.5	BS
T4CGM06	Legal Aspects of Business	Mr. Anupam Kishore Sinha (VF)	1.5	LAB
T4EMM24	Product and Brand Management	Dr Vivek Nanda	03	PBM
T4EMM27	International Marketing	Prof. Himanshu Manglik / Mr.	03	IM

			Ravi Gupta		
T4EMM29	Data Driven Marketing		Dr Nitin Kr Saxena	03	DDM
T4EHR23	Learning & Development		Prof. Anjali Khanna/Prof. KP Kanchana	03	L&D
T4EHR25	Compensation and Rewards Management		Prof KP Kanchana / Ms. Charu Sharma	03	CRM
T4EHR29	HR Scorecard and Analytics		Prof Rakesh Seth (VF)	03	HRSA
T4EAF23	Project Appraisal & Financing		Mr. Sumit Gulati (VF)	03	PAF
T4EAF26	Derivatives Management		Dr. Kumar Bijoy (VF)	03	DM
T4EAF27	International Financial Management		Dr. Gireesh Chandra Tripathi (VF)	03	IFM
T4EAF29	Mergers, Acquisitions & Corporate Restructuring		Prof. Rajnish Jindal (VF)	03	MACR
T4EOM23	Production Planning and Control		Prof Saloni Chitkara	03	PPC
T4EOM25	Total Quality Management, Lean & Six Sigma		Dr. Vivek Soni / Dr. Sunayana Jain (VF)	03	TQM
T4EOM29	Supply Chain Management		Dr. Vivek Soni / Prof. Ashok Advani (VF)	03	SCM
T4EBA23	Data Analytics using R		Dr Lalit Sharma	03	DAR
T4EBA26	Artificial Intelligence using Python		Dr Durgansh Sharma (VF)	03	AIP
T4EBA27	Data Visualization Fundamentals		Dr Bharat Bhushan (VF)	03	DVF
T4EIB23	International Trade Operations & Export Import Documentation		Dr Rajeev Mathew	03	ITOEID
T4EIB24	Foreign Trade Policy		Dr RL Chawla (VF)	03	FTP
T4EIB25	Sectoral Strategy for International Business		Mr. Durgesh Buxy (VF)	03	SSIB
T4COC06	SDGs for Managers		TBD		Certificate Course
T4COC07	Crisis Management		TBD		Certificate Course

Business Simulation class will be held later on. Notified separately.

Program Manager

Prof. (Dr.) Tapan K Nayak

Dean Academics



TRIMESTER-V PGDM Batch 2021-23 (Room Nos. 101/102/201)

MASTER LECTURE SCHEDULE for 2 January - 18 March 2023

Day/ Time	Period 1	Period 2	12:10 pm - 12:55 pm	Period 3	Period 4	Period 5
	9:00 am - 10:30 am	10:40 am - 12:10 pm		12:55 pm - 2:25 pm	2:35 pm - 4:05 pm	4:15 pm - 5:45 pm
MONDAY 13.03.2023	SM M (102)	B2B (102)	Lunch Break	AR&E (102) / T&G (101)	P&S (102) / ERM (201) / FMI (101)	SAC Activity
TUESDAY 14.03.2023	SM M (102)	SMM (102)		AR&E (102) / T&G (101)	PA (102) / ITL (101)	
WEDNESDAY 15.03.2023	SM M (102)	B2B (102)		PA (102) / ITL (101)	P&S (102) / SHRM (201) / CT (101)	Faculty Council/ Other Meeting
THURSDAY 16.03.2023	SM M (102)	B2B (102)		P&S (102) / SHRM (201) / CT (101)	P&S (102) /ERM (201) / FMI (101)	
FRIDAY 17.03.2023	SOP (201))/ SHR M	SOP (201) / ERM (102) / FMI (101)		PA (102) / ITL (101)	AR&E (102) / T&G (101)	Mentoring Session

	(102))/ CT (101))					
SATURDAY 18.03.2023		P&S (12:00 - 3:00 pm) - ONLINE				
SUNDAY						
Subject Code	Subject Name		Faculty		Credit	Nick Name
T5EMM32	B2B Marketing		Prof. Himanshu Manglik		03	B2B
T5EMM33	Ecommerce		Dr. Vivek Nanda		03	ECOM
T5EMM34	Social Media Marketing		Dr. Nitin Saxena		03	SMM
T5EHR32	Strategic HRM		Prof KP Kanchana / Ms. Charu Sharma		03	SHRM
T5EHR33	Employee Relations Management		Dr. Soni Sharma		03	ERM
T5EHR34	Leadership Development		Dr. Vivek Nanda		03	LD
T5EAF32	Corporate Taxation		Prof. Sapna Jain		03	CT
T5EAF33	Financial Markets and Institutions		Dr. Aanchal Singh / Mr. Bikram Agarwal		03	FMI
T5EAF34	Investment Banking		Prof. Sumit Gulati (VF)		03	IB
T5EOM32	Procurement and Sourcing		Prof Ashok Advani (VF)		03	P&S
T5EOM33	Sales Operations and Planning		Dr. Sunayana Jain (VF)		03	SOP
T5EOM36	Supply Chain Modelling and Analytics		Dr. Radha Mohan Gupta (VF)		03	SCMA
T5EBA32	Predictive Analytics		Dr. Lalit Sharma		03	PA
T5EBA34	Consumer Analytics		Dr. Durgansh Sharma (VF)		03	CA
T5EBA35	Analytics for Retail and Ecommerce		Dr. Lalit Sharma		03	AR&E
T5EIB30	International Trade Logistics		Dr Rajeev Mathew		03	ITL
T5EIB32	Business in Asia-Pacific		Prof Jan Surya Sharma (VF)		03	BAP
T5EIB36	Trade and Geopolitics		Dr Rajeev Mathew		03	T&G
T4CGM05	Business Simulation		Prof. Saloni Chitkara		1.5	BS
T4COC06	SDGs for Managers		Dr. Aanchal Singh		Certificate Course	
T4COC07	Crisis Management		Prof. Saloni Chitkara		Certificate Course	
Mid Term Exam		13 - 17 February 2023 (Monday - Friday)				
End-Term Exam		20 - 29 March 2023 (Monday - Wednesday)				

Holidays | **Thursday, 26
January, 2023
(Republic Day)**

**Saturday, 18
February, 2023
(Mahashivratri)**

**Tuesday, 7 March, 2023 (Holika
Dehen)**

**Wednesday, 8 March, 2023 (Holi
Milan)**

**Tuesday, 4 April, 2023 (Mahavir
Jayanti)**

Friday, 7 April, 2023 (Good Friday)

Program Manager

Prof. (Dr.) Tapan K Nayak

Dean Academics



TRIMESTER-VI PGDM Batch 2021-23 (Room Nos. 101/102)

MASTER LECTURE SCHEDULE for 3 - 19 April 2023

Day/ Time	Period 1	Period 2	12:10 pm - 12:55 pm	Period d 3	Period 4	Period 5
	9:00 am - 10:30 am	10:40 am - 12:10 pm		12:55 pm - 2:25 pm	2:35 pm - 4:05 pm	4:15 pm - 5:45 pm

MONDAY 03.04.2023	SMM (102)	BEVCG (102)	LUNCH BREAK	BEV CG (102)	ERM (102) / CT (101)	
TUESDAY 04.04.2023	Mahavir Jayanti					
WEDNESDAY 05.04.2023	SMM (102)	BEVCG (102)	LUNCH BREAK	BEV CG (102)	B2B (102)	
THURSDAY 06.04.2023	SMM (102)	BEVCG (102)		B2B (102)	SHRM (102) / CT (101)	
FRIDAY 07.04.2023	Good Friday					
SATURDAY 08.04.2023	SMM (102)	BEVCG (102)	LUNCH BREAK	BEV CG (102)	AR&E (102) / T&G (101)	
SUNDAY 09.04.2023						
MONDAY 10.04.2023	Mid Term Examination					
TUESDAY 11.04.2023	ERM (102) / CT (101)	BEVCG (102)	LUNCH BREAK	BEV CG (102)	PA (102) / ITL (101)	
WEDNESDAY 12.04.2023	ERM (102) / FMI (101)	BEVCG (102)		B2B (102)	AR&E (102) / T&G (101)	
THURSDAY 13.04.2023	SHRM (102) / CT (101)	BEVCG (102)		B2B (102)	PA (102) / ITL (101)	
FRIDAY 14.04.2023	AR&E (102) / T&G (101)	BEVCG (102)		SHRM (102) / FMI (101)		
SATURDAY 15.04.2023						
SUNDAY 16.04.2023						
MONDAY 17.04.2023		BEVCG (102)	LUNCH BREAK	ERM (102) / FMI (101)	PA (102) / ITL (101)	
TUESDAY 18.04.2023		BEVCG (102)		SHRM	AR&E (102) /	

TRIMESTER-I PGDM Batch 2022-24 (SEC - A) Room No. 103

MASTER TIME TABLE (w.e.f. 1st August, 2022 - 7th November, 2022)

Day/ Time	Period 1	Period 2	12:25 pm - 1:10 pm	Period 3	Period 4	Period 5
	9:15 am - 10:45 am	10:55 am - 12:25 pm		1:10 pm - 2:40 pm	2:50 pm - 4:20 pm	4:30 pm - 6:00 pm
Mon	BSE	MM-I	LUNCH BREAK	OB	SAC Activity	
Tue	FA	ISM		GACA	SAC Activity	
Wed	OB	ME		BC-I	Faculty Council/Other Meeting	
Thu	MM-I	ISM		BC-I	Mentoring Session	
Fri	BSE	ME		FA	Guest Lecture	
Sat	Pre-Placement Trainig / Workshop			Pre-Placement Trainig / Workshop		
Subject Code	Subject Name		Credit	Faculty	Nick Name	No. of session per week/section
T1CGM01	Business Communication-I		1.5	Dr. Vartika Chaturvedi / Dr. Soni Sharma (VF)	BC-I	1
T1COM01	Business Statistics Using Excel		3	Prof. Saloni Chitkara	BSE	2
T1CAF01	Financial Accounting		2	Dr. Aanchal Singh & Mr. Bikram Agarwal	FA	2
T1CIT01	Information Systems for Managers		3	Dr. Lalit Sharma & Prof Manish Kumar	ISM	2

TRIMESTER-II PGDM Batch 2022-24 (SEC - A) Room No. 103

MASTER TIME TABLE (w.e.f. 5th December, 2022 - 25th February, 2023)

Day/ Time	Period 1	Period 2	12:25 pm - 1:10 pm	Period 3	Period 4	Period 5
	9:15 am - 10:45 am	10:55 am - 12:25 pm		1:10 pm - 2:40 pm	2:50 pm - 4:20 pm	4:30 pm - 6:00 pm
Mon	CA	MM-II (Part-A)	LUNCH BREAK	HRM	BC-II	SAC Activity
Tue	OR	GACA		HRM	SAC Activity	
Wed	BRM	BEP (Part-A)		FA-TUT	Faculty Council/Other Meeting	
Thu	CA	MM-II (Part-A)		OR	BC-II	Mentoring Session
Fri	BRM	BEP (Part-B)		FA-TUT	Guest Lecture / i-Lead	
Sat	Pre-Placement Trainig / Workshop			Pre-Placement Trainig / Workshop		

Subject Code	Subject Name	Credit	Faculty	Nick Name	No. of session per week/section
T2CGM02	Business Communication-II	3	Dr. Soni Sharma & Prof Tapasi De	BC-II	2
T2CEC02	Business Environment & Policy	3	Dr. Tapan K Nayak (Part-A) & Dr. Rajeev Mathew (Part-B)	BEP	2
T2CAF02	Cost Accounting	2	Prof. Sapna Jain & Dr. Aanchal Singh	CA	2
T2CHR02	Human Resource Management	3	Prof. KP Kanchana & Prof Anjali Khanna	HRM	2
T2CMM02	Marketing Management-II	3	Dr. Nitin Saxena (Part-B) & Dr. Sahil	MM-II	2

			Gupta (Part-A)		
T2COM02	Business Research Methodology	3	Prof. Saloni Chitkara	BRM	2
T2COM03	Operations Research	2	Prof. Saloni Chitkara	OR	2
T2CDR02	General Awareness & Corporate Affairs	1	Dr. Sahil Gupta	GACA	1
	Financial Accounting - TUT		Prof Sapna Jain	FA-TUT	
Certification Courses* (with minimum 50 students)					
T1COC02	Business Analytics Workshop	2	Dr. Lalit Sharma	Workshop	
T2COC04	Digital & Social Media Marketing (MSME)	1	Dr. Sahil Gupta	CC	
T2COC05	Green Belt Six Sigma (MSME)	1	Prof. Saloni Chitkara	CC	

Mid Term Exam	17-23 January 2023 (Tuesday - Monday) TENTATIVE
End-Term Exam	27 February - 6 March 2023 (Monday - Monday) TENTATIVE
Holidays	Sunday, 25 December, 2022 (Christmas Day) Thursday, 26 January, 2023 (Republic Day) Saturday, 18 February, 2023 (Mahashivratri) Tuesday, 7 March, 2023 (Holika Dehen) Wednesday, 8 March, 2023 (Holi Milan)

Prof. (Dr.) Tapan K Nayak

Program Manager

Dean Academics



TRIMESTER-III PGDM Batch 2022-24 (SEC - A) Room No. 103

MASTER TIME TABLE (w.e.f. 13th March - 12th May, 2023)

Day/ Time	Period 1	Period 2	12:25 pm - 1:10 pm	Period 3	Period 4	Period 5
	9:15 am - 10:45 am	10:55 am - 12:25 pm		1:10 pm - 2:40 pm	2:50 pm - 4:20 pm	4:30 pm - 6:00 pm

MONDAY	OM	SM	LUNCH BREAK	BC-III	SDM	
TUESDAY	NEG	OM		IBG	GACA	
WEDNESDAY	OM	IBG		SM	FM	Faculty Council/Other Meeting
THURSDAY	NEG	SM		FM	SDM	Mentoring Session
FRIDAY	SDM	IBG		BC-III	FM	SAC Activity
SATURDAY	Pre-Placement Training / Workshop			Pre- Placement Training / Workshop	SAC Activity	

Subject Code	Subject Name	Credit	Faculty	Nick Name	No. of session per week/section
T3CGM03	Business Communication-III	1.5	Dr. Soni Sharma	BC-III	2
T3COM04	Operations Management	3	Prof. Saloni Chitkara	OM	3
T3CAF03	Financial Management	3	Dr. Aanchal Singh	FM	3
T3CEC03	International Business & Geopolitics	3	Dr. Tapan K Nayak & Dr. Rajeev Mathew	IBG	3
T3CHR03	Negotiation	2	Dr. Soni Sharma	NEG	2
T3CMM03	Sales & Distribution Management	3	Dr. Nitin Kr Saxena	SDM	3
T3CGM04	Strategic Management	3	Prof. Himanshu Manglik & Dr. Sahil Gupta	SM	3
T3CDR03	General Awareness & Corporate Affairs	1	Prof KP Kanchana	GACA	1
Certification Courses* (with minimum 50 students)					
T3COC06	Financial Markets Product & Planning	1	Prof. Sapna Jain	CC	
T3COC07	Sales Negotiation (MSME)	1	Dr. Nitin Kr Saxena	CC	

Mid Term Exam April 17 - 20, 2023 (Monday - Thursday)

End-Term Exam

May 13 - 20, 2023 (Saturday - Saturday)

Holidays

Tuesday, 4 April, 2023 (Mahavir Jayanti)

Friday, 7 April, 2023 (Good Friday)

Saturday, 22 April, 2023 (Id-UI-Fitr)

Friday, 5 May, 2023 (Budh Purnima)

**Prof. (Dr.) Tapan K
Nayak**

Program Manager

Dean Academics



(Approved by AICTE, Ministry of Education, Govt. of India)

TRIMESTER-III PGDM Batch 2022-24 (SEC - B) Room No. 104

MASTER TIME TABLE (w.e.f. 13th March - 12th May, 2023)

Day/ Time	Period 1	Period 2	12:25 pm - 1:10 pm	Period 3	Period 4	Period 5
	9:15 am - 10:45 am	10:55 am - 12:25 pm		1:10 pm - 2:40 pm	2:50 pm - 4:20 pm	4:30 pm - 6:00 pm
MONDAY	FM	BC-III	LUNCH BREAK	SM	SDM	
TUESDAY	SDM	IBG		OM	NEG	
WEDNESDAY	FM	SM		OM	NEG	Faculty Council/Other Meeting
THURSDAY	OM	IBG		BC-III	SM	Mentoring Session
FRIDAY	SDM	FM		IBG	GACA	SAC Activity
SATURDAY	Pre-Placement Training / Workshop			Pre-Placement Training / Workshop	SAC Activity	

Subject Code	Subject Name	Credit	Faculty	Nick Name	No. of session per week/section
T3CGM03	Business Communication-III	1.5	Dr. Soni Sharma	BC-III	2
T3COM04	Operations Management	3	Prof. Saloni Chitkara	OM	3
T3CAF03	Financial Management	3	Prof. Sapna Jain	FM	3
T3CEC03	International Business & Geopolitics	3	Dr. Tapan K Nayak & Dr. Rajeev Mathew	IBG	3
T3CHR03	Negotiation	2	Prof. KP Kanchana	NEG	2
T3CMM03	Sales & Distribution Management	3	Dr. Sahil Gupta	SDM	3
T3CGM04	Strategic Management	3	Prof. Himanshu Manglik & Dr. Sahil Gupta	SM	3
T3CDR03	General Awareness & Corporate Affairs	1	Dr. Lalit Sharma	GACA	1
Certification Courses* (with minimum 50 students)					
T3COC06	Financial Markets Product & Planning	1	Prof. Sapna Jain	CC	
T3COC07	Sales Negotiation (MSME)	1	Dr. Nitin Kr Saxena	CC	

Mid Term Exam April 17 - 20, 2023 (Monday - Thursday)

End-Term Exam May 13 - 20, 2023 (Saturday - Saturday)

Holidays Tuesday, 4 April, 2023 (Mahavir Jayanti)

Friday, 7 April, 2023 (Good Friday)

Saturday, 22 April, 2023 (Id-UI-Fitr)

Friday, 5 May, 2023 (Budh Purnima)

Program Manager

**Prof. (Dr.) Tapan K
Nayak**

Dean Academics

Annexure V

FACULTY WORKLOAD (2021-2022)

S.No	Name of Faculty	Total Courses Taught		Trimester Details		Course Name & Credit
		2021-23	2022-24	2021-23	2022-24	
1	Prof. Himanshu Manglik	2	1	PGDM 2021-23 (Trimester-IV & V)	PGDM 2022-24 (Trimester-III)	T4EMM27: International Marketing (3 credit) T5EMM32: B2B Marketing (3 credit) T3CGM04: Strategic Management (3 credit)
2	Dr UM Amin		1		PGDM 2022-24 (Trimester-I)	T1CMM01: Marketing Management-I (3 credit)
3	Dr Nitin Kr Saxena	2	3	PGDM 2021-23 (Trimester-IV & V)	PGDM 2022-24 (Trimester-I, II & III)	T4EMM29: Data Driven Marketing (3 credit) T5EMM34: Social Media Marketing (3 credit) T1CMM01: Marketing Management-I (3 credit) T2CMM02: Marketing Management-II (3 credit) T3CMM03: Sales & Distribution Management (3 credit)
4	Prof. Vivek Nanda	3		PGDM 2021-23 (Trimester-IV & V)		T4EMM24: Product and Brand Management (3 credit) T5EMM33: Ecommerce (3 credit) T5EHR34: Leadership Development (3 credit)
5	Prof. Ravi Gupta	1		PGDM 2021-23 (Trimester-IV)		T4EMM27: International Marketing (3 credit)
6	Prof. KP Kanchana	3	4	PGDM 2021-23 (Trimester-IV & V)	PGDM 2022-24 (Trimester-I, II & III)	T4EHR23: Learning & Development (3 credit) T4EHR25: Compensation and Rewards Management (3 credit) T5EHR32: Strategic HRM (3 credit) T1CHR01: Organizational Behavior (3 credit) T2CHR02: Human Resource Management (3 credit) T3CHR03: Negotiation (2 credit) T3CDR03: General Awareness & Corporate Affairs (1 credit)
7	Prof Anjali Khanna	1	2	PGDM 2021-	PGDM	T4EHR23: Learning & Development (3

				23 (Trimester-IV)	2022-24 (Trimester-I & II)	credit) T1CHR01: Organizational Behavior (3 credit) T2CHR02: Human Resource Management (3 credit)
8	Prof Charu Sharma	2		PGDM 2021-23 (Trimester-IV & V)		T4EHR25: Compensation and Rewards Management (3 credit) T5EHR32: Strategic HRM (3 credit)
9	Prof Saloni Chitkara	1	4	PGDM 2021-23 (Trimester-IV)	PGDM 2022-24 (Trimester-I, II & III)	T4EOM23: Production Planning and Control (3 credit) T1COM01: Business Statistics Using Excel (3 credit) T2COM02: Business Research Methodology (3 credit) T2COM03: Operations Research (2 credit) T3COM04: Operations Management (3 credit)
10	Dr Vivek Soni	2	1	PGDM 2021-23 (Trimester-IV)	PGDM 2022-24 (Trimester-I)	T4EOM25: Total Quality Management, Lean & Six Sigma (3 credit) T4EOM29: Supply Chain Management (3 credit) T1CDR01: General Awareness & Corporate Affairs (1 credit)
11	Dr. Lalit Sharma	3	2	PGDM 2021-23 (Trimester-IV & V)	PGDM 2022-24 (Trimester-I & III)	T4EBA23: Data Analytics using R (3 credit) T5EBA32: Predictive Analytics (3 credit) T5EBA35: Analytics for Retail and Ecommerce (3 credit) T1CIT01: Information Systems for Managers (3 credit) T3CDR03: General Awareness & Corporate Affairs (1 credit)
12	Dr Rajeev Mathew	3	2	PGDM 2021-23 (Trimester-IV & V)	PGDM 2022-24 (Trimester-II & III)	T4EIB23: International Trade Operations & Export Import Documentation (3 credit) T5EIB30: International Trade Logistics (3 credit) T5EIB36: Trade and Geopolitics (3 credit) T2CEC02: Business Environment & Policy (3 credit) T3CEC03: International Business & Geopolitics (3 credit)
13	Dr. Soni Sharma	1	3	PGDM 2021-23 (Trimester-V)	PGDM 2022-24 (Trimester-II & III)	T5EHR33: Employee Relations Management (3 credit) T2CGM02: Business Communication-II (3 credit) T3CGM03: Business Communication-III (1.5 credit)

						T3CHR03: Negotiation (2 credit)
14	Prof Tapasi De		1		PGDM 2022-24 (Trimester-II)	T2CGM02: Business Communication-II (3 credit)
15	Prof. Sapna Jain	1	2	PGDM 2021-23 (Trimester-V)	PGDM 2022-24 (Trimester-II & III)	T5EAF32: Corporate Taxation (3 credit) T2CAF02: Cost Accounting (2 credit) T3CAF03: Financial Management (3 credit)
16	Prof. Aanchal Singh	2	3	PGDM 2021-23 (Trimester-V & VI)	PGDM 2022-24 (Trimester-I, II & III)	T5EAF33: Financial Markets and Institutions (3 credit) T6CGM07: Business Ethics, Values & Corporate Governance (2 credit) T1CAF01: Financial Accounting (2 credit) T2CAF02: Cost Accounting (2 credit) T3CAF03: Financial Management (3 credit)
17	Prof. Bikram Agarwal	1	1	PGDM 2021-23 (Trimester-V)	PGDM 2022-24 (Trimester-I)	T5EAF33: Financial Markets and Institutions (3 credit) T1CAF01: Financial Accounting (2 credit)
18	Dr. Vartika Chaturvedi		1		PGDM 2022-24 (Trimester-I)	T1CGM01: Business Communication-I (1.5 credit)
19	Prof Manish Kumar		1		PGDM 2022-24 (Trimester-I)	T1CIT01: Information Systems for Managers (3 credit)
20	Dr. Tapan K Nayak		3		PGDM 2022-24 (Trimester-I, II & III)	T1CEC01: Managerial Economics (3 credit) T2CEC02: Business Environment & Policy (3 credit) T3CEC03: International Business & Geopolitics (3 credit)
21	Dr. Sahil Gupta		5		PGDM 2022-24 (Trimester-I, II & III)	T1CDR01: General Awareness & Corporate Affairs (1 credit) T2CMM02: Marketing Management-II (3 credit) T2CDR02: General Awareness & Corporate Affairs (1 credit) T3CMM03: Sales & Distribution Management (3 credit) T3CGM04: Strategic Management (3 credit)

