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DR. RAJARAM JAIPURIA (1934-2015)

## A TRIBUTE TO OUR FOUNDER

Late Dr. Rajaram Jaipuria's favourite quote:

#### "WE MAKE A LIVING BY WHAT WE GET, BUT WE MAKE A LIFE BY WHAT WE GIVE."

We pay our heartfelt tribute to our beloved Founder Late Dr. Rajaram Jaipuria, who has shown us the real meaning of service to humanity.

"When one performs his prescribed duty only because it ought to be done, and renounces all material association and all attachment to the fruit, his renunciation is said to be in the mode of goodness"

-Shrimad Bhagwad Gita

## ABOUT JAIPURIA GROUP

Seth Anandram Jaipuria Group of Educational Institutions is one of India's leading conglomerate of 16 K-12 schools, 5 preschools, 2 management institutes, and a premier teachers' training academy in northern and central India. The group's legacy spans across 78 years in the field of education and at present humbly boasts of a growing network of 20,000 students; 15,000 alumni and 900 educators.



#### **VISION**

To be a leading value-based futuristic management institution of excellence in the country



#### **MISSION**

To provide an empowering environment for developing managerial and leadership skills, knowledge leading to aspirational career and life goals, inculcating values, ethics, global and entrepreneurial mindset to catalyze sustainable societal transformation



#### **CORE VALUES**

Jaipuria School of Business imbibes the Jaipuria Group values: Empower, Enthuse, and Excel.

We complement our group values with:

Integrity, Diversity, Creativity, Social Responsibility, Global Perspective, Excellence and Ethics.















the pace of change; but also dare to think beyond

are empowered with knowledge, enthusiasm and a strong will to excel in all that they do. With a laser

sharp focus on shaping business innovators and

future strategists, today JSB is one of the most

With a simple yet resilient goal of helping young

minds to evolve and thereby lead the future, JSB

the obvious and evolve every moment.

coveted PGDM schools in Delhi NCR.



JAIPURIA SCHOOL OF BUSINESS

Future belongs to those who not just keep up with caters to every aspect of 'Empower-Enthuse-Excel'

At Jaipuria School of Business, tomorrow's leaders Jaipuria School of Business, Ghaziabad was





with its PGDM program that is approved by the

AICTE Ministry of Education, Government of India.

established in the year 2008. Its PGDM program

has received accreditation by the National Board of

Accreditation and has been accorded MBA

equivalence by the Association of Indian

Universities. Recently, Jaipuria School of Business

was awarded 'India's Premier Business School of

Excellence' award by Outlook Business.

B-School in North India by IIRF Ranking 2022



03

e Ranked 'AAA' Rating among ia all B-School in India by Competition Success Review



## CHAIRMAN'S MESSAGE

### A WORLD OF **OPPORTUNITIES AWAITS YOU**

Jaipuria School of Business has undergone a significant transformation in its remarkable journey. Today, the Bschool is not only way more inclusive and dynamic, but rightly competitive as well. This evolution is a testament to our unwavering commitment to academic excellence, innovation, and holistic development. Standing tall with a lineage of educational excellence from the Jaipuria Group of Educational Institutions, JSB has been shaping the next generation of business frontrunners for over a decade now. We are committed to expanding our academic offerings, forging new partnerships, and creating an environment that nurtures talent and inspires greatness.

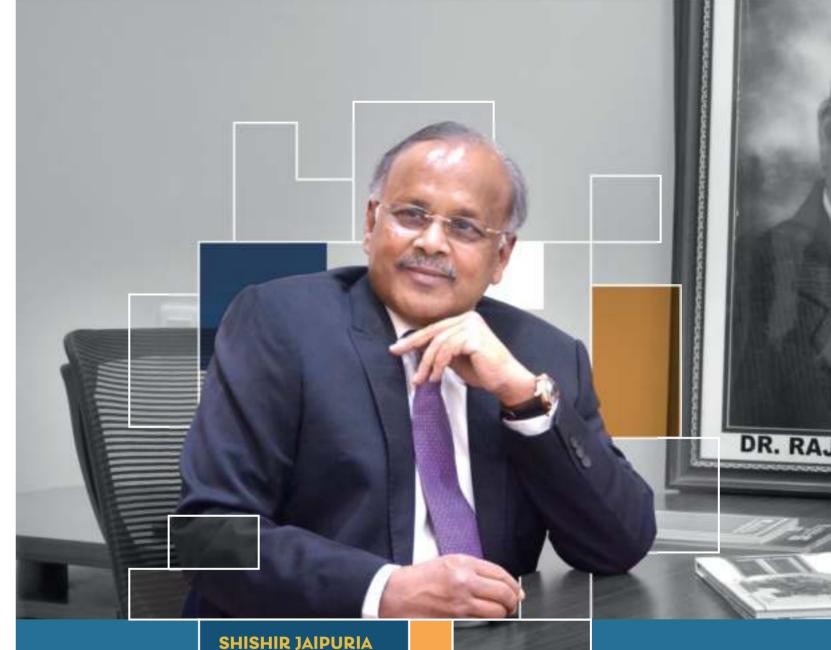
We have reached a milestone and glorious landmark. Our pursuit of excellence is validated by accreditation from the National Board of Accreditation (NBA). This recognition underscores our adherence to the highest standards of education, ensuring our programs are at on par with global benchmarks providing our students with the skills and knowledge required to excel in their careers. In addition to the NBA accreditation, our PGDM Program now has MBA equivalence from Association of Indian Universities (AIU). These standards enhance our global standing, facilitating academic collaboration and exchange with premier

institutions worldwide.

Education is undergoing rapid transformation. Al and generative AI have emerged as a ground-breaking force, revolutionising industries, transforming economies, and reshaping the way we live and work. The 21st century is the century of India with the youngest population who are aspirational and innovative. Jaipuria School of Business is poised to be the facilitator of your growth and help you evolve into the change-makers that modern businesses

Immersed in JSB's inclusive and progressive culture, our students grow and evolve every day. As a result, they are high aptitude thinkers with evolved mindsets. So, as you step into the world of business and management, JSB is ready to be your pathway to uninterrupted growth. We welcome you to an institute that is committed to nurturing you with knowledge, skills, values and experience to be future-ready.

Come, let's aim high and soar higher!



Chairman, Jaipuria Group of Educational Institutions, and Chairman, Board of Governors, Jaipuria School of Business



JSB students evolve everyday with the quest to learn more and resulting in their will to succeed, determination to change and passion to sustain.



# **Dr. RAJIV R THAKUR** Director General. Jaipuria School of Business

At JSB, you evolve completely with a combination of a rigorous academic curriculum delivered with latest technology and exhaustive practice oriented exposure.

## BE EQUIPPED TO MAKE A DIFFERENCE

As young students aspiring to realize your dream of becoming business leaders, you are the future of India and the world beyond. Your ambitions need top-class education comprising experiential learning, expert guidance, and industry orientation.

At Jaipuria School of Business, our responsibility is huge. It will take an enormous amount of new-age industry skills, entrepreneurial mindset, tenacity and multidisciplinary learning to help you become a change agent in the world of business. You will be trained by top-notch faculty members with the help of a dynamic curriculum and comprehensive training – chiselling you for the real world.

Your journey to becoming the best version of yourself begins from the very first day at our B-school. JSB is constantly making great strides. In recent years, the institute has reached unprecedented growth by achieving several milestones. Our PGDM program has received accreditation by National Board of Accreditation and has been accorded MBA

equivalence by Association of Indian Universities. Recently, Jaipuria School of Business was conferred with 'India's Premier Business School of Excellence' award by Outlook Business and was adjudged Best Management Institute in Delhi NCR by CEGR.

We at JSB recognize the importance of creating a global perspective in learners. The many collaborations we have forged with global universities in the US, Malaysia, UAE and other nations provide students and faculty with international immersion so important to excel in globally connected business ecosystems. The iLead philosophy of JSB helps to inculcate the leadership skills essential to spearhead teams and create strategies.

JSB strongly believes in providing an empowering environment to its students for developing managerial and leadership skills and knowledge, leading to the achievement of their aspirational career and life goals. With good wishes for your future, I invite you to be part of a community that's unique, intellectually sound and progressive in every way possible.



"Management is about persuading people to do things they do not want to do, while leadership is about inspiring people to do things they never thought they could", Steve Jobs!!

#### Dears Students,

Since its inception, Jaipuria School of Business (JSB), Ghaziabad is superintending incessantly and consistently produced excellent results in transforming young minds to value based ethical business professionals. With a glorious past of 78 years, from academic excellence to leadership qualities, Jaipuria Group is offering an opportune domain for Students' Accomplishment.

Our goal is to transform our students into new age thinkers, problem-solvers, team leaders & critical thinkers who make a real contribution to their professional journey throughout. Their hardworking attitude here at Jaipuria School of Business, Ghaziabad in gaining insights & getting acclimatized to ever-changing business environment will carve them to face challenges at every level and this upgraded them in synchronization with the Industry's demand becomes an asset to the society and Nation at large.

With this, it is my pleasure to welcome all the aspirants to Jaipuria School of Business, Indirapuram, Ghaziabad to experience a contemporary and new age management education.

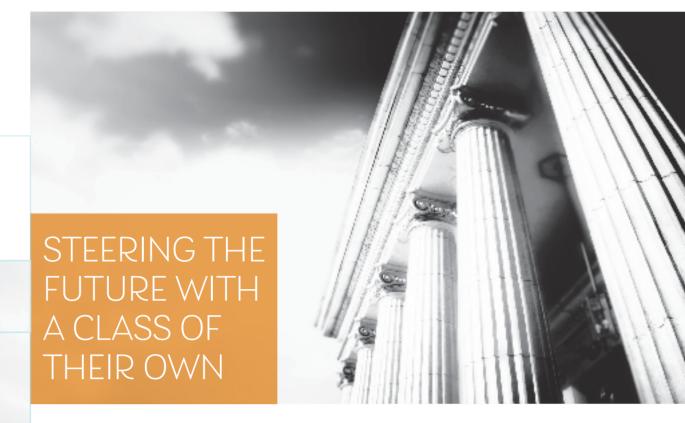
Dr. TAPAN KUMAR NAYAK

Dean-Academics
Jaipuria School of Business

It is one of the premiers and sought-after institutions in Northern India, imparting quality management education that provides distinct experience and exposure to prepare future value-based business leaders. The flagship PGDM program of JSB is known for its highly rigorous curriculum that follows an excellent array of co-curricular activities, that keep student engagement at the highest levels, and provide multiple opportunities to grow and develop a dynamic personality.

I am elated to share that Jaipuria School of Business has been accredited by National Board of Accreditation (NBA) and being awarded equivalence to MBA by Association of Indian Universities (AIU) has a dedicated team of faculty members who have rich and diversified experience in teaching, research, and the corporate world. Using skillful training, networks, industry interactions, seminars, workshops, conclaves, and management development programs for the up-gradation of knowledge and skills of working professionals, JSB cultivate valuable market knowledge with practical managerial insights and validation of management concepts which is crucial to attaining new skills and knowledge for future leaders.

It is my pleasure to invite you to JSB Campus at Indirapuram, Ghaziabad (NCR). We look forward to your journey towards academic & professional excellence.



JSB's board of governors and academic advisory council constitute an array of celebrated academicians and revered industry leaders. Together they have taken upon the responsibility to guide the institute by designing strategic plans, effective policies and a robust approach of teaching-learning.

Bringing together their well-rounded experience in organizational management and research, every member on the board pilots the school's collective goal to lead the change.

#### **BOARD OF GOVERNORS**

#### Shri Shishir Jaipuria

Chairman
Jaipuria Group of
Educational Institutions

#### Dr. D.P. Goyal

Director IIM Shillong

#### Mr. Pulkit Trivedi

Managing Director, Snap INC

#### Dr. Tapan K. Nayak

Member Secretary-BOG Dean Academics JSB , Ghaziabad

#### Mr. Vinod Malhotra

IAS (Retd.) Advisor Jaipuria Group of Educational Institutions

#### Dr. Y.V. Verma

Former CEO, Onida & COO/Director LG India

#### Dr. Rupamanjari Ghosh

Formerly, Vice Chancellor Shiv Nadar University, Noida

#### Dr Nitin Kumar Saxena

Associate Dean (Development) Professor (Marketing)

#### Mr. Suresh Singhvi

Director (Finance) Ginni Filaments

#### Mr. Sanjeev Shriya

Founder Owner Smart Chip Ltd., Delhi

#### Dr. Rajiv R. Thakur

Director General JSB, Ghaziabad

#### Prof. K.P. Kanchana

Assistant Professor JSB, Ghaziabad

## **ACADEMIC ADVISORY** COUNCIL

Prof. B.B. Bhattacharya

Ex Dean, IIFT Delhi Professor of IB

Dr. Vijay Sardana

Advocate (Legal/IB/ Supreme Court of India)

Prof. Sanjeev Prashar

Professor of Marketing IIM, Raipur

Dr. Subrat Kumar CEO, People Labs Pvt. Ltd. Noida

Dr. Bikramjit Rishi

Professor of Marketing Shiv Nadar University

Prof. Sushil

Professor of Strategy IIT, Delhi

Prof. Santosh Rangnekar Professor, DOMS

IIT Roorkee

Prof. Himanshu Manglik

Professor of Marketing & Strategy, JSB

Dr. Namita Nath

Associate Professor of Marketing

Dr. Sameer Anand

**Professor of Operations** Shaheed Sukhdev College of Business Studies, DU

Dr. Ajay Pandit

Former Professor of (Strategy & GM) FMS, University of Delhi

Mr. Kakaseeri Krishnan

Executive Director (BFSI) LIC (Retd.)

Dr. V. Chandra

Senior Director .IILM Institute of Higher Education, Delhi

Mr. S. Ramaswamy

ED (Retd.), IOCL Professor of Operations

Mr. Sunil Pant

Ex CEO- Institute of Insolvency Professionals of ICAL Mumbai

Mr. Kamalendu Bali

Vice President - Solutions Concentrix, New Delhi

Prof. Deepak Tandon

Senior Professor of Finance, JSB

Prof. Saloni Chitkara

Associate Professor of Operations, JSB

Mr. Abheek Barua

Chief Economist HDFC Bank, Gurugram

Prof. Rajiv K. Srivastava

Professor of Operations IIM, Lucknow

Mr. Shishir Vyas

Digital & Financial Services Innovator United Kingdom

Dr. R.P. Saxena

Professor of Marketing IMT, Dubai

Mr. Vineet Aurora

Group Business Manager Ingram Micro, Gurugram

Dr. Ashok R. Sangwan

IT Delivery Leader Kyndryl India Formerly with GMR & Wipro Techlologies

Dr Rajiv R Thakur

Chairman- AAC Director General JSB .Ghaziabd

Dr. Nitin K. Saxena

Associate Dean (Development) Professor (Marketing)

Mr. Om Prakash Hisaria

Sr. Vice President (Strategy) Reliance Industries Ltd.

Prof. Prakash Singh

Professor of Finance IIM, Lucknow

Prof. Sanjiva Shankar Dubey

Independent Professor of Analytics

Dr. Sanjay Singh

Professor of HR&OB Maynooth University Maynooth, Ireland

Dr. Siddharth Verma

Professor of Operations & QT IMI, New Delhi

Dr. Satish Kumar

Professor IIM, Nagpur

Dr. Tapan K. Nayak

Member Secretary- AAC Dean Academics JSB, Ghaziabad

Prof. Sapna Jain

Professor of Finance, JSB

#### **CORE FACULTY MEMBERS**



Dr. Rajiv R. Thakur Director General



Dr. Nitin Kr Saxena Professor, Marketing



Dr. Rajeev Mathew Associate Professor. International Business



Dr Anju Tripathi Associate Professor



Prof. Vibha Verma Assistant Professor Operations



Dr. Subrat Kumar Adjunct Professor HR



Dr. Tapan Kumar Nayak Dean - Academics & Professor of Economics



Prof. Sapna Jain Professor, Finance



Dr. Soni Sharma Associate Professor Business Communications/HR



Dr. Sumit Bharadwaj Associate Professor **Business Analytics** 



Dr. Shraddha Srivastava Prof. Charu Sharma Assistant Professor Accounting and Finance



Prof. Manish Kumar Assistant Professor



Prof. Himanshu Manglik Professor, Marketing & General Management



Dr. Namita Nath Associate Professor



Prof. Saloni Chitkara Associate Professor. Operations



Prof. Monika Aggarwal Associate Professor Tourism & Hospitality



Assistant Professor,



Prof. Pushpendra Khamparia Assitant Professor Marketing



Dr. DeepakTandon Senior Professor Finance



Prof. Bikram Agarwal Associate Professor. Finance



Dr. Sahil Gupta Associate Professor, Marketing



Prof. KP Kanchana Assistant Professor OB & HR



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Prof. Ravi Gupta

Assistant Professor

Marketing

## EVOLVE EACH DAY TO INSPIRE & IMPACT

The founding philosophy of JSB is to unleash your infinite potential by doing both – challenging and cheering you at every step of this glorious academic journey.

## We uphold your talent in a way that you are inspired to:



Think out of the customary and challenge your intellect





## Grasp

Grasp newer avenues of knowledge, tools and techniques

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Incubate

Incubate ideas of the

future and back them

with your wisdom





## Develop

Develop ingenious solutions that accelerate your growth



### Lead

Lead the change with your focused and evolved best



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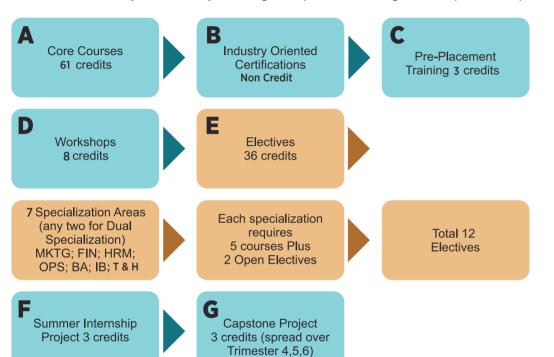


Re-assess the possibilities and strive for nothing but the best



## A RIGOROUS COURSE STRUCTURE TO EVOLVE AND EMERGE

Offering a rather unique learning experience, JSB's 2-year full-time PGDM Program with Dual Specialization is a carefully curated one. With pertinent attention on preparing students for varied careers in the industry, it instills in you strong conceptual skills along with rich practical exposure.





#### I Year

#### TRIMESTER - I

S.No.	Course Code	Course	Credits	Hours
1	T1CGM01	Managerial Communication	1.5	15
2	T1COM01	Quantitative Techniques-I	2	20
3	T1CAF01	Financial Accounting	2	20
4	T1CIT01	Introduction to Business Analytics	2	20
5	T1CEC01	Managerial Economics	3	30
6	T1CMM01	Marketing Management	3	30
7	T1CHR01	Organizational Behavior	3	30
8	T1CDR01	GACA-I	1	10
9		Term End Viva	1	
		TOTAL CREDITS	18.5	175

1	T1COC01	Design Thinking (Compulsory)	1 credit (workshop)
2	T1COC02	Cyber Security (Compulsory)	1 credit (workshop)

#### TRIMESTER - II

S.No.	Course Code	Course	Credits	Hours
1	T2CGM02	Written Analysis & Communication	1.5	15
2	T2CEC02	Business Environment & Policy	3	30
3	T2CAF02	Cost Accounting	2	20
4	T2CHR02	Human Resource Management	2	20
5	T2CMM02	Applied Marketing	3	30
6	T2COM02	Quantitative Techniques-II	2	20
7	T2COM03	Operations Management	3	30
8	T2CIT02	Application of Excel	1	10
9	T2CIT03	Al for Business	2	20
10	T2CDR02	GACA-II	1	10
11		Term End Viva	1	
		TOTAL CREDITS	21.5	205

1	T2COC03	Diversity, Equity and Inclusiveness (Compulsory)	1 credit (workshop)
2	T2COC04	Indian Values & Ethos (Compulsory)	1 credit (workshop)
3	T2COC05	Advanced MS-Office by Microsoft (Certification course) (Compulsory)	Non-credit

#### TRIMESTER - III

S.No.	Course Code	Course	Credits	Hours
1	T3CGM03	Spoken Analysis & Communication	2	20
2	T3COM04	Business Research Methodology	2	20
3	T3CAF03	Financial Management	3	30
4	T3CEC03	International Business	2	20
5	T3CHR03	Negotiation & Collective Bargaining	2	20
6	T3CMM03	Sales & Distribution Management	2	20
7	T3CMM04	Consumer Behaviour	2	20
8	T3CIT04	Data Analytics	3	30
9	T3CDR03	GACA-III	1	10
10		Term End Viva	1	
		TOTAL CREDITS	20	190

1	T3COC06	Theatre Workshop (Compulsory)	1 credit (workshop)
2	T3COC07	Tourism Concepts and Linkages (Compulsory)	0.5 credit (workshop)
3	T3COC08	Case Studies in Tourism (Compulsory)	0.5 credit (workshop)

#### II Year

#### TRIMESTER - IV

S.No.	Course Code	Course	Credits	Hours
1	T4CIN01	Summer Internship Project	3	6-8
				weeks
2	T4CGM04	Strategic Management	2	20
3		Capstone Project	1	10
4		Functional Elective S1-1	3	30
5		Functional Elective S1-2	3	30
6		Functional Elective S1-3	3	30
7		Functional Elective S2-1	3	30
8		Functional Elective S2-2	3	30
9		Functional Elective S2-3	3	30
10		Open Elective (1)	3	30
		TOTAL CREDITS	27	240

1	T4COC09	Universal Human Values (Compulsory)	1 credit (workshop)
2	T4COC10	AI & Technology integration in Marketing (Compulsory)	1 credit (workshop)
3		Area-wise certification course (Compulsory)	Non-credit

#### TRIMESTER - V

S.No.	Course Code	Course	Credits	Hours
1	T5CGM05	Legal Aspects of Business	3	30
2		Capstone Project	1	10
3		Sectoral Elective S1-4	3	30
4		Sectoral Elective S1-5	3	30
5		Sectoral Elective S2-4	3	30
6		Sectoral Elective S2-5	3	30
7		Open Elective (2)	3	30
		TOTAL CREDITS	19	190

1	T5COC11	Pre-Placement Training (IDP)	3 credit
2		Area-wise certification course (Compulsory)	Non-credit
3		Foreign Language*	Non-credit

<sup>\*</sup>To be run with minimum 50 students

#### TRIMESTER - VI

S.No.	Course Code	Course	Credits	Hours
1	T6CGM06	Business Values, Ethics &	2	20
		Corporate Governance		
2	T6CDR04	Capstone Project	1	10
		TOTAL CREDITS	3	30

1	Area-wise certification course	Non-credit
	(Compulsory)	

#### PGDM PROGRAM WITH DUAL SPECIALIZATIONS IN:







FINANCE









Open Electives (Choose any 2 Open Electives) Financial Planning & Wealth Management)

- Supply Chain & Logistic Management Al Powered Dashboard Reporting International Marketing
- Customer Relationship Management Marketing of Financial Instruments Strategic Leadership
- Tourism Analytics

## PREPARING TO LEAD FROM DAY 1

JSB's PGDM brings business leadership to the classroom along with instilling qualities of employability & corporate readiness in students. The vision of crafting tomorrow's business leaders is bolstered by the following elements –

## SKILL ENHANCEMENT & CORPORATE READINESS COURSES

JSB's wide range of Skill Enhancement & Corporate Readiness Courses offers you the scope to build soft skills and professional ethics in a post-pandemic world. The major courses are as follows:



#### **PRE-PLACEMENT TRAINING**

Gaining an insight into the real-time working of organization, it is a window to the real world of business.



#### **NEGOTIATION**

The art of negotiating is instilled in students by being guided the best of trainers and industry leaders.



#### **GENERAL AWARENESS & CORPORATE AFFAIRS**

As proficient professionals, you are made aware about issues and affairs beyond business activities.



#### **BUSINESS COMMUNICATION 1, 2 & 3**

A primary element of overall success; you are trained to be eloquent and professional communicators.



#### **INDUSTRY PARTNERED CERTIFICATION**

Top companies associate with JSB to impart a taste of their wisdom and techniques to you and help you be prepared in advance.

#### AREA WISE CERTIFICATIONS (1 EACH) FOR DUAL SPECIALIZATIONS

As per the market trends, area wise certifications will be offered in both specializations from reputed organizations like IIT and IIM.

## CERTIFICATION IN TOURISM & HOSPITALITY

- CRS- Computer Reservation System (Tourism & Hospitality)
- Certification Course on International Hospitality
   Management, delivered & certified by UCSI University,
   Sarawak Campus, Kuching, Malaysia

## WORKSHOPS AND INDUSTRY CERTIFICATION COURSES FOR ALL (COMPULSORY)

- Design Thinking Workshop
- Theatre Workshop
- Workshop on Cyber Security
- Diversity, Equity and Inclusiveness Workshop
- Universal Human Values Workshop
- Indian Values & Ethos Workshop
- AI & Technology Integration in Marketing Workshop
- Tourism Workshops
- Advanced MS-Office Certification by Microsoft

\*Students will have to pay full/partial additional fee for certification courses.





#### **OUTCOME-BASED EDUCATION**

- Case based learning
- Problem based learning
- Experiential learning
- Participative learning
- Other components

Projects, presentations, cases and open problems, work-based assessment, quiz/MCQs

• Teaching-learning methods

Story telling, role play, simulations, group discussions, industry visits and seminars

### STEERING SKILLS TO DRIVE THEIR KNOW-HOW

With the Capstone Project being a collaborative researchbased work on a comprehensive management problem or question of practical significance, its desired outcome is that it provides a solution to a problem. Here, students steer the project with required inputs from the faculty guide as per the chosen topic.

With a valuable intellectual experience, it provides students the platform to demonstrate skills of creative thinking, critical reasoning, application of theory, analysis, synthesis, and evaluation while solving problems.

Similar opportunities are provided with SIP, Live Projects, CSR Projects, Simulations etc

Ethical

Leadership

### EQUIPPED TO LEAD WITH A DIFFERENCE

At JSB, the Summer Internship Program (SIP) is designed to provide you with a valuable experience in a business organization and to enable you develop an orientation towards the industrial environment. Being eight weeks long, it exposes you to the dynamics of an organization and to integrate classroom learning with practical experience.

So, while the host organization benefits through availability of young and enthusiastic interns possessing newer ideas to aid in execution of organizational tasks, you get to learn from industry veterans.

#### **KNOW-HOW BACKED BY STRONG VALUES**

JSB believes in shaping complete professionals, who are as ethical and honest as they are competent and ambitious. This results in the development of a rigorous training that is backed by sturdy aspects of personal development along with business skillset.



Positive Attitude



Clarity of Thought





Cooperation & Collaboration



Change

Persistence & Perseverance



JSB's multiple participative pedagogy brings together tools, techniques and teachings that redefine every young mind's understanding of management. In a highly conducive and invigorating environment, Our pedagogical approach takes the lead to engage students deeply in academics, industry and experiential learning.

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With a laser sharp focus on chiselling business leaders of tomorrow, JSB instills skills that define Industry 4.0. Students are empowered in data-based decision making alongside being nimble with additional abilities with industry certifications. They are prepared for a digital transformation of the industry by honing their skills with the following-

#### **NEW-GEN SKILL ORIENTED CURRICULUM**

Data Visualization • Data Analytics

Digital Marketing • Critical Thinking



As responsible and visionary business personnel, students are trained to leverage industry trends with their distinct blend of problemsolving, analytical thinking and hands-on experience. This involves –

Design Thinking	Experiential Learning	
Problem-Based Learning	Global Mindset	
Case-based Learning	Entrepreneurial Mindset	
Project-based Learning	Capstone Project	
Jaipuira – AIMA BizzLab for Simulation	Research Centricity	



JSB firmly believes that a solid on-ground experience helps students to get familiar with real-time challenges and develop insights of the global market. This ensures their industry readiness at an early age. The modules that assist in this are –

Ability Enhancement Module

Pre-Placement Training

Industry Mentorship

Individual Development Plan (IDP)

General Awareness Corporate Affairs (GACA)

Live Projects

**Summer Internship Projects** 

**Industry Visits** 



A complete manager is the one whose mind and body are in absolute sync with each other. Instilling the significance of values in the modern trade, JSB aims to present to the world, leaders who are ethical, responsible, honest and above all – humane. It is achieved with JSB's focus on:

Indian Management Philosophy

Integrated development of mind body and soul

Spiritual Quotient

Values & Ethics

Professionalism & Strong Work Ethics

Social Empathy

Rural Immersion Program



At JSB, students are taught by noted professors from across the globe as well as renowned industry leaders who share their insights of the business world during interactive sessions. They are matchless in their own ways as –

**Practicing Faculty** 

Research Oriented Faculty

Professionals with rich industry and academic background



From learning under the aegis of industry stalwarts to preparing students to become inspiring leaders and humble coworkers, the road to their future leadership begins with i-Lead.



i-Lead is about Inspiring Leadership.

The i-Lead concept inspires and raises the bar for our young budding managers.

It embeds in them the desire and understanding of how they can be effective leaders and problem solvers.

It helps them to focus on core values of purpose, energy, empathy, flexibility and adaptability.

It commits them to search for their own unique strengths that can make them successful leaders and problem solvers.





## BOOST YOUR OVERALL PROGRESS WITH A ROBUST INFRASTRUCTURE

The PGDM program of JSB leads to your holistic development with a range of facilities available on campus. From well-equipped classrooms to smart labs, secure hostels and 24x7 medical assistance – JSB ensures that your academic journey is highly advanced and uninterrupted.

## STATE OF THE ART CLASSROOMS

The amphitheatre style, air-conditioned classrooms have the latest audio-visual facilities for interactive teaching sessions. These give a conducive environment for students to foster their learning and give them exposure to ICT.

#### **SECURED HOSTELS**

The safe and secured hostel facilities strengthen the feeling of belonging to a cohesive learning environment. There are separate hostels for girls and boys, all the rooms are well-lit, connected to a high-speed Wi-Fi along with power backup, geysers, air conditioners, TVs, refrigerators, washing machine and indoor game facilities. It is everything that your home away from home should have.

## EMPATHETIC COUNSELLING CELL

It assists students in becoming self-aware and realizing their full potential while managing stress and anxiety. In order to help students, the counselling cell listens to you and responds in a timely, confidential and non-judgmental manner.

#### **MEDICAL FACILITIES**

A hospital is located near the campus and their ambulance service is available  $24 \times 7$  in case of medical emergencies. First aid kit is available at both the hostels and can be taken from the Hostel Warden at times of need.

### FUN RECREATIONAL ACTIVITIES

JSB has varied sports facilities on its campus to keep you physically and mentally fit. There are separate grounds for sports like football, cricket, volleyball and badminton alongside rooms for indoor games like table tennis, chess and a gymnasium. The auditorium has the capacity to accommodate over 150 pax.

#### **WELL-MANAGED MESS**

It is governed by the body which includes, head of administration, faculty in charge of hostel & mess, warden and above all campus mess committee.



The library with its vast collection of management literature and electronic resources is a key resource of JSB. It has a collection of over 11500+ books and subscribes more than 18,000 e-books. The library also subscribes to a number of international periodicals, national journals, business magazines and a host of online databases to ensure better information research.



JSB students, faculty and staff have access to the computer lab, which provide the tools and technologies to produce websites, edit papers, complete class assignments, conduct data analyses and access library resources

## INTERDISCIPLINARY BUSINESS ANALYTICS LAB

Researchers and students in the lab use a variety of advanced computational and statistical methods to investigate problems in diverse business fields including marketing, operations management and technology management.

## STATE-OF-THE-ART BUSINESS ANALYTICS LAB

Its mission is to establish a cuttingedge Business Analytics Lab that empowers students, researchers, and professionals with the tools, skills, and knowledge needed to analyze complex business data, derive actionable insights, and drive datadriven decision-making in various industries.





## BOLSTERING YOUR GROWTH HAND-IN-HAND WITH THE INDUSTRY

The PGDM program at JSB brings together the right blend of conceptual know-how, analytical skills and their applications to the varied practices in management. This is made possible with.

Experiential Learning: Going beyond textbook knowledge and immersing in interactive teaching-learning sessions.





#### ASSOCIATIONS WITH PROFESSIONAL BODIES

- Delhi Management Association
- Noida Management Association
- Ghaziabad Management Association
- All India Management Association (AIMA)
- Association of Indian Management Schools (AIMS)
- Centre for Education Growth & Research (CEGR)

- Integrated Chambers of Commerce & Industry (ICCI)
- UN-Global Corporate Network India
- MTHR (More than HR)
- Dr Pritam Singh Foundation (PRISM)
- Membership of ICHRIE-International Council on Hospitality, Restaurant & Institutional Education
- We are also member of AMDISA

#### INDUSTRY MoUs

#### LIVE PROJECTS INDUSTRY VISITS

• UAS International

#### INTERNATIONAL CONNECT

Helping you unleash the best within by exploring the length and breadth of global businesses.

#### MoU

- UNIVERSITY OF DENVER
- SUNWAY UNIVERSITY
- UCSI UNIVERSITY
- THOREN BUSINESS SCHOOL
- I CATS UNIVERSITY COLLEGE
- SKYLINE UNIVERSITY COLLEGE, SHARJAH, DUBAI
- POLYTECHNIC UNIVERSITY OF PHILIPPINES
- EUROPEAN BUSINESS SCHOOL (PARIS)
- INDO-GULF MANAGEMENT ASSOCIATION, DUBAI
- UNIVERSITAS BUDDHI DHARMA
- UNIVERSITY OF CENTRAL MISSOURI, USA

#### **IMMERSION PROGRAM**

Jaipuria School of Business is committed to providing its students with a rich and diverse international perspective through its International Immersion Program (IIP). This program aims to broaden students' understanding of global economic environments by engaging them in live projects and offering insights into various political, social, cultural, and economic aspects of different host nations.





















The program's design reflects a strong emphasis on preparing students to become global leaders by leveraging the school's connections with top business schools worldwide. The destinations for the International Immersion Program include a mix of developed and emerging economies, which likely provides a well-rounded experience for the students including University of Denver, USA, Thoren Business School, Sweden, Sunway University, Malaysia, UCSI University Malaysia, i-Cats University, Malaysia Skyline University, Dubai, Middlesex University Dubai, Polytechnic University of Philippines and Universitas Buddhi Dharma, Indonesia

#### **FACULTY EXCHANGE**

JSB encourages and takes initiatives for enriching the network for faculty and student exchange. We are making every effort in reviving the exchange programs. Students also get additional exposure to overseas experts.

## MEET THE ENABLERS OF YOUR COMPLETE METAMORPHOSIS

The faculty at JSB has a rich experience in nurturing and helping students to evolve into their most refined and industry-ready versions. Here, professors are your academic leaders, guides and strategists who with their profound know-how help you attain the best.

With constant research, publications and faculty development programs, our faculty members stay on top of their game of chiselling potential out of the raw talent.

87+
JOURNALS
PUBLISHED

06
BOOKS
PUBLISHED

12
INTERNATIONAL MoUs

84+
EMINENT
GUEST
FACULTIES



## OUR INTERNATIONAL ACADEMIC ALLIANCES











## BE MENTORED BY INDUSTRY LEADERS WHO REDEFINE BUSINESS

Throughout your tenure at JSB, you will be provided with the regular scope to interact and learn from topnotch industry experts. Often, they are executives of government departments, senior corporate leaders and noted members of the civil society.

The sessions are aimed at helping every individual gain powerful insights that inspire them to change the world with dynamism and determination.

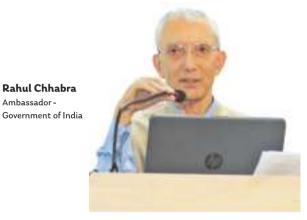




## LEADERS ON CAMPUS WHO REDEFINE PERSPECTIVE







Mr. K S Bakshi, Group Head-Human Resources, Interglobe Enterprises(Indigo)

Ms Deepti Tomai Project Lead Grantthornton

**Amit Pandey** 

India Pvt Ltd

CEO, Orient Cables

Ambassador -

Hiram Ting

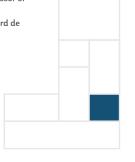
Professor at i-CATS UC; Editor of Young

Consumers; Director of Responsible Borno (REBORN); UN Tourism Expert Panel









## THEY HAVE MADE IT TO THE TOP. NOW IT'S YOUR TURN!

JSB takes immense pride in holding a strong alumni base of 1400+ alumni who have achieved some remarkable feats in their careers so far. Dedicated to their alma mater, our alumni have portrayed their sense of belongingness to the institute by being the resource person for the guest lectures, alumni talk and providing friendly inputs to current students. They also often play an active role in mentoring their juniors in the respective areas of expertise.

Upholding a cohort of talented and committed alumni, JSB is proud to present some of the bright minds that make us humbly proud every day. These unadulterated success stories and alumni testimonials are everything that talks about the JSB journey.



As an alumnus of this esteemed institution, I can confidently say that my time here laid a strong foundation for my personal and professional growth. The faculty's dedication and the vibrant community fostered environment of learning that was both challenging and inspiring. I carry the values and skills I gained here into my career every day, and I am proud to be part of this remarkable network.

#### **RASHMI SINGH**

federal bank 2021-23



Jaipuria school of business is the best platform to start your career and have maximum opportunities which helps you to grow and achieve success after a certain point of time. During the time, faculties are mostly supportive and provide you proper guidance which also leads you to a path which helps you in achieving future endeavours.

#### **SAKSHI GUPTA**

Senior Final Analysts Daloopa Batch 2019-21



Two years of PGDM at Jaipura School of Business. Indirapuram has given me the required exposure through time to time live presentations, group discussions and mock interview preparations which helped me improve on my communication skills and build confidence. unparalleled guidance and support from faculty members proved to be an investment for me, to achieve my dream of getting into a corporate job.

#### **PRAGYA SETH**

Batch 2019-21 Business Associate **KPMG Global Services** 

## 1000+ ALUMNI COUNTLESS ACHIEVEMENTS

Making a mark across industries for over a decade now, our alumni are positioned at top corporates in India and all over the globe.



Sarthak Mittal



Kanika Rastogi



Harshit Verma



**Kishan Soni** 

















Raghuvanshi









Sanskar Varshney





**Aakanchha** 

protiviti.



**Avinash Pandey** 





**Rohit Singh** 









Sakshi Gupta





**Manish Sharma** 



## AN INCLUSIVE BODY OF, FOR AND BY THE STUDENTS

Student Affairs Council is an initiative of Jaipuria School of Business, Ghaziabad for the holistic development of the students by focussing on managerial and leadership skills, global and entrepreneurial mindset leading to the societal transformation. The Student Council is a team of student representatives for curricular or extracurricular activities for the students. The purpose of the Student Affair Council is to organize student led and student driven extra-curricular events for their holistic development. It is a group of elected and volunteer students under the guidance of the faculty chair who are involved in organizing various inter-college and Intra-college events and promote Human Relations, Cultural Values, Guidance, Leadership.



#### A COHORT OF STUDENT CLUBS

The academic student clubs work closely to provide a healthy academic atmosphere and enhance your learning experience. Each club head coordinate with club members under the overall guidance by the Chairperson SAC. These are –

#### **CLUBS**

**SPARTANS (MARKETING):** To enhance your sales, marketing and advertising skills by organizing events.

**INCREDIBLE (HUMAN RESOURCE):** To help you attain interpersonal skills required in the corporate world by providing interactive platforms.

**MONEY MAKERS (FINVESTO):** To bridge the gap between industry expectations and students' finance knowledge.

TRADE SPARKS (INTERNATIONAL BUSINESS):

To provide learning opportunities by exposing you international speakers, experiences and info tools.

**AMPLITUDE (OPERATIONS):** To enhance domain knowledge of operations by promoting career-building activities.

DATA DRIVERS (BUSINESS ANALYTICS):

To provide you with the analytical abilities to visualize the world in a more meaningful manner.

TITANS (TOURISM & HOSPITALITY):

Provide opportunities to derelop skills & knowledge through prachcal experience & learn to network in tourism industry.

#### **COMMITTEES**

Extracurricular activity committees are integral to on-campus recreation. These are actively guided and supported by the SAC Chairperson. Each committee is coordinated by student members under the overall guidance of the Chairperson.

**TARANG:** A gamut of activities organized to unleash the talent that exudes from the budding managers.

**SANGOSHTHI:** The Literary Committee where students can meet to read, write and discuss literature.

**CHHALAANG:** This Sports Club organizes and conducts sports to promote the spirit of teamwork, leadership and sportsmanship.

**ANUBHOOTI:** The CSR Club which emphasizes on making a difference in the lives of the less fortunate.

**ANUSMARAN:** Connecting with the alumni, you enjoy a strong alumni network within India and abroad.

**MEDIA RELATIONS COMMITTEE:** Handling and nurturing the image of JSB, it works towards amplifying the brand equity.

**HOSTEL AND MESS COMMITTEE:** Round-the-clock support to students by ensuring an exceptional experience of the mess and infrastructure facilities.

**PLACEMENT COMMITTEE:** A student managed activity; it conducts engagement sessions to recognize the importance of corporate relations and placements.

**DISCIPLINARY COMMITTEE:** It creates awareness against any ill incidents on-campus by ensuring strict regulations and monitoring the disciplinary squad's performance.

## INSTITUTION'S INNOVATION COUNCIL (IIC)

The Institution's Innovation Council (IIC) at Jaipuria School of Business. Indirapuram, Ghaziabad, Uttar Pradesh, established under the AICTE Startup policy, is a key centre for innovation and entrepreneurship. Aligned with the National Innovation and Startup Policy, an eight-member committee has been formed to



develop guidelines for promoting innovation, startups, and entrepreneurship. These guidelines will address Intellectual Property (IP) rights, technology transfer, and commercialization. The initiatives are shaped by AICTE's Startup policy and insights from the Ministry of Education's Innovation Cell and industry mentors.

## ENTREPRENEURSHIP DEVELOPMENT CELL



E-Cell at Jaipuria School of Business is constituted in 2024 with the aim to help in the development of the entrepreneurial ecosystem by enabling easy and efficient interaction between students, working professionals, aspiring and existing entrepreneurs, mentors, angel investors, venture capital firms and corporates through initiatives like interactive sessions, competitions, talkshows. The E-Cell purposes to navigate budding entrepreneurs towards their goals through all the necessary

resources like mentoring, consultancy and networking with Alumni, Entrepreneurs, and Investors.

## INTERNATIONAL RELATIONSHIP CENTRE

#### **Goal & Objectives**

The goal of the IRC is to endow students and faculty with the opportunity to collaborate with partner institutions to develop skills needed to be a global citizen. IRC facilitates a platform to pursue activities with partner institutions to give students an intercultural experience, and opportunity to acclimatize to an international socio-cultural environment. Faculty and students also get to collaborate with foreign faculty and students for research, joint conferences, funded projects to build a global mindset and aspirations for international exposure.

The IRC Office engages in activities like:

- · Enhancing international exposure and experience for all the students of Jaipuria School of Business program under International Immersion Program.
- International Partnerships and Collaborations
- Collaborative research and project with International students or Faculty
- · Teaching through International Webinar
- · Opportunity to represent JSB on various international forums, international conferences, meetings of international partners and global competitions
- · Opportunities for Summer School program and International Internships for PGDM students
- Faculty & Students Exchange Program
- To develop an international faculty and student community
- · Organize or participate in cultural and heritage tour and opportunity to host cultural nights for international guest



## A DIVERSE POOL OF TALENT WITH THE COMMON GOAL TO SUCCEED

HIGHEST PACRAGE (Offered)

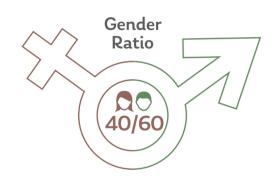
₹20.95 LPA

AVERAGE PACKAGE

₹7.5 LPA

Latest package figures for batch 2022-24

TOTAL STUDENTS PLACED 100%



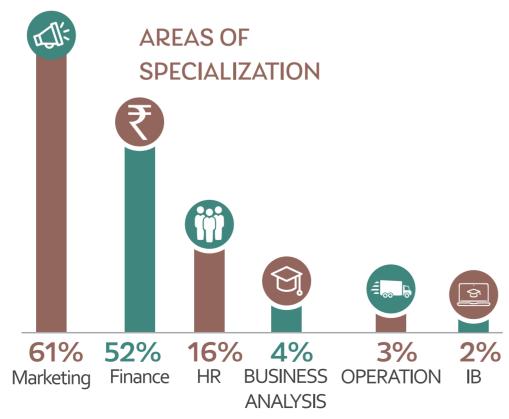
#### **BATCH PROFILE 2022-24**

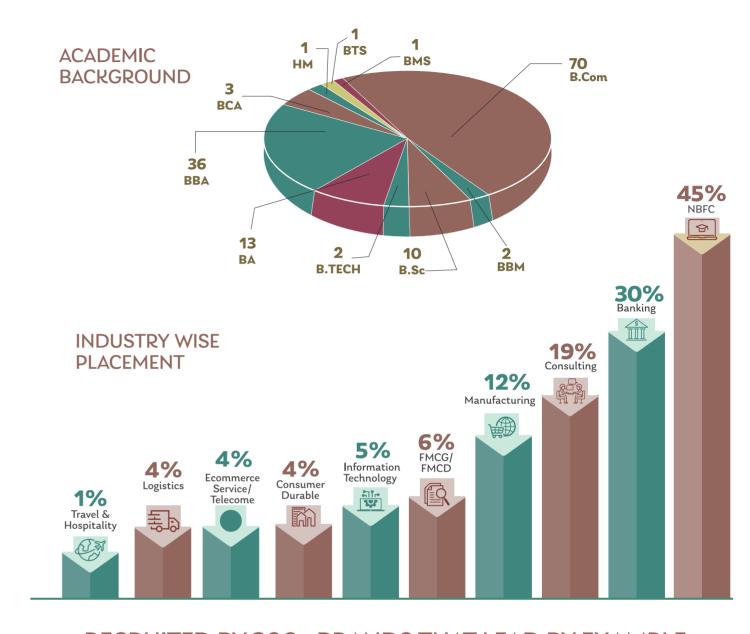


Good Interaction with students and placement team .Nice campus Excitement were there and I am sure that they will reach to trigger height . Best of luck of all the students

**AMIT VERMA** 

Savex Technology





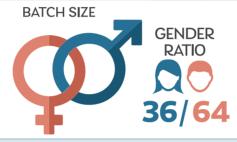
#### RECRUITED BY 300+ BRANDS THAT LEAD BY EXAMPLE



## AN EVOLVED POOL OF TALENT AT YOUR DISPOSAL

**BATCH PROFILE PGDM 2023-25** 



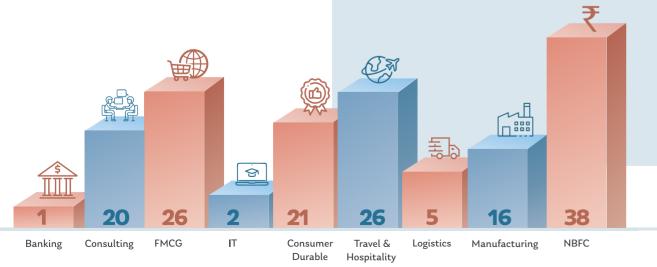




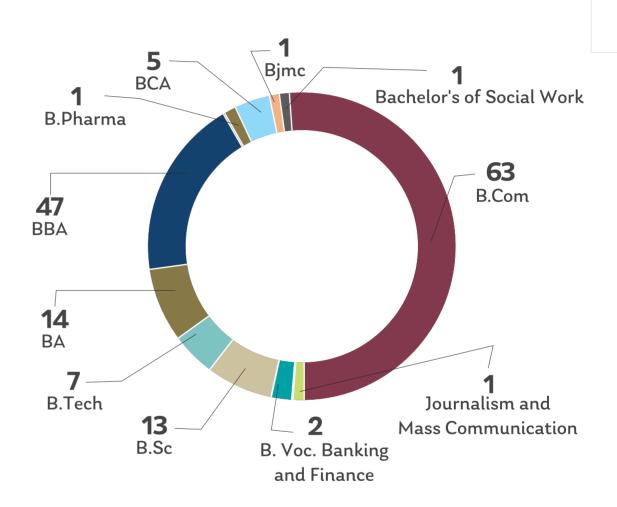
The students were sincere and ready to learn new things. Moreover, the best part was that they will be making their career in the same field.

AMIT JAWAR \_\_\_\_ Area Sales Head (Dabur)

## INDUSTRY WISE INTERNSHIPS



#### **ACADEMIC BACKGROUND**



#### **INTERNSHIPS** @



## Life @ JSB





















## **ADMISSION** INFORMATION 2025-27

#### **ELIGIBILITY**

- Graduation in any stream from a recognized University or equivalent with minimum 50%.
- For SC/ST candidates, minimum score is 45%. Final year students may also apply
- Combined Entrance Test Score in any one of the All-India Tests of CAT/MAT/CMAT/XAT/ATMA.

#### **PROCESS**

- Screening of the Application as per the eligibility and criteria set by the institute followed by Case Analysis, Extempore and Personal Interview of the invited candidates.
- Final Selection is based on the Score of the entrance test, work experience, and performance in Case Analysis, Extempore & Personal Interview and the recommendations of selection panel
- Provisional Offer Letter issued to Selected candidates.
- \*For more details refer to our website

#### **SCHOLARSHIPS**

We believe that financial limitations should not be a barrier to quality education. We offer a range of scholarships to support deserving students in achieving their academic goals. Merit based scholarship are awarded to students based on academic performance, entrance exam scores, or exceptional achievements. We offer dedicated scholarships to students from families of armed forces, economically weaker sections (EWS), and scholarship also from east/ north east state residence. Students from B. Tech. discipline will be awarded additional scholarship.

#### FEE

Our fee structure is designed to be competitive while ensuring that students receive the highest quality of education and infrastructure. The fee structure is divided into various components to provide clarity and transparency. The total fee for the two-year full-time PGDM program is 9.20 lac excluding the security fees of INR 10,000 which is refundable. The additional fees are charged for students opting for hostel accommodation.

For more information on scholarships, financial aid, and fee-related inquiries, please contact our Admissions Office at 9717335551

